

GREATER MIAMI & MIAMI BEACH CONVENTION SALES & SERVICES CITY UPDATE



GREATER MIAMI
CONVENTION &
VISITORS BUREAU



GMCVB Convention Sales Team



ALEX BATISTA

VICE PRESIDENT, CONVENTION SALES
Legacy Accounts All



CAROL MOTLEY

SR. VICE PRESIDENT,
CONVENTION SALES



MARTI TEJADA

ASSOC. VICE PRESIDENT,
CONVENTION SALES
Southeast Market 10 +



DONNA DEL GALLO

SENIOR REGIONAL DIRECTOR,
CONVENTION SALES
Mid-Atlantic Citywides, MBCC only



ESTEFANI AGUIRRE

DIRECTOR, CONVENTION SALES
Midwest/Texas 10+



BRANDI SCOTT

ASSOCIATE VICE PRESIDENT,
CONVENTION SALES
Midwest Citywides, MBCC only



JOE McCRAY

DIRECTOR, CONVENTION SALES
Affinity / Sports 10 +



MONICA SILVA

CONFERENCE SALES MANAGER
Northeast 10+ (excluding NY, NJ)



VIANNY MANCEBO

DIRECTOR, INTERNATIONAL ACCOUNTS
International / North Florida 10+



TAYLOR FRY

DIRECTOR, NATIONAL ACCOUNTS
West Coast 10+



CARIDAD JONES

CONFERENCE SALES MANAGER
Mid-Atlantic and Texas 10+



NANCY BEDOYA

MANAGER, INTERNATIONAL ACCOUNTS
Latin America / Caribbean / South Florida
10+ rooms peak



JEANNIE GIACALONE

CONFERENCE SALES MANAGER
Northeast (NY, NJ, PA) 10+



MONICA MARTINEZ DELGADO

CRM DATABASE MANAGER
& DATA ANALYST

GMCVB CONVENTION SALES SUPPORT TEAM



MONICA MARTINEZ DELGADO

CRM DATABASE MANAGER
& DATA ANALYST



CHRISTY FARHAT

EXECUTIVE ASSISTANT & PROJECT MANAGER



BEVERLY WHITE SIMOES

COORDINATOR



MARIA DIAZ

COORDINATOR



ALEXIA JEAN-JACQUES

COORDINATOR

GMCVB Convention Services Team



MARIANNE SCHMIDHOFER

DIRECTOR,
MEETING AND CONVENTION SERVICES



JILL POTASH

CONVENTION SERVICES MANAGER



NELLISTA REID

CONVENTION SERVICES MANAGER



TERESA DUMAS

MEETING & CONVENTION SERVICES COORDINATOR



LOURDES PILA

EVENTS MANAGER

MBCC Definite Bookings – FY 25/26

#	Account Name	Lead Name	Start	End	Peak	Rmnts
1	Jupiter Festival Miami Ltd	Jupiter Industry Event	10/4/2026	10/10/2026	542	2124
2	Adobe Inc.	Adobe MAX – The Creativity Conference	11/4/2026	11/13/2026	4008	16108
3	ROC Enterprises, LLC	MLK Volleyball Tournament	1/14/2027	1/18/2027	700	2144
4	iConnections Events LLC	iConnections Global Alts	2/18/2027	3/1/2027	1580	6075
5	Unleash	Unleash America	4/11/2027	4/15/2027	980	2470
6	Tournament of Champions	Nike Basketball Tournament of Champions Southeast	4/21/2027	4/25/2027	2200	6885
7	International Gay & Lesbian Travel Association IGLTA	IGLTA	9/26/2027	10/2/2027	550	2208
8	Tradeshow Logic Subsidiary of Messe München 2655 Dallas	Transport logistics Americas & Air cargo Americas	11/7/2027	11/12/2027	750	2570
9	Axon Enterprise, Inc.	Axon Accelerate	4/6/2028	4/15/2028	1700	6875
10	Tournament of Champions	Nike Basketball Tournament of Champions Southeast	5/17/2028	5/22/2028	2200	6885
11	American Public Transportation Association (APTA)	APTA - Rail Conference	6/19/2028	6/29/2028	883	3396
12	Delta Sigma Theta Sorority Inc	Southern Regional Conference	8/14/2028	8/21/2028	4500	14425
13	Nacha	Nacha Smarter Faster Payments Annual	4/15/2032	4/22/2032	1500	5355

CLIENT		LEAD	START DATE	END DATE	PEAK	RMNTS
1	Walmart	Walmart MPSS	8/23/2027	9/2/2027	1,250	5,126
2	Nutanix	Nutanix .NEXT	4/27/2028	5/5/2028	3,200	11,766
3	American Express Global Business Travel	Pacesetters	5/5/2028	5/12/2028	790	3,502
4	Cvent, Inc.	CVENT Connect	7/6/2028	7/15/2028	3,278	13,588
5	Genesys	Genesys Xperience	9/21/2028	9/29/2028	3,550	12,450
6	American Association of Gynecologic Laparoscopists	Global Congress on MIGS	10/31/2028	11/7/2028	1,500	5,490
7	Bitcoin	Bitcoin Miami 2030	4/28/2030	5/6/2030	1,626	6,510
8	Electric Power Research Institute	Joint Advisory	9/6/2030	9/12/2030	1,500	5,314
9	Society of Nuclear Medicine & Molecular Imaging	Annual Meeting	6/16/2031	6/26/2031	2,900	12,480
10	American College of Chest Physicians	CHEST 2035	10/16/2035	10/24/2035	4,000	16,680

MBCC Definite Groups - Calendar Year 2026 - 2032

#	Account Name	Lead Name	Start Date	End Date	Peak	Rmnts	Attendees
1	College Football Playoff (CFP)	2026 College Football Playoff National Championship	1/8/2026	1/22/2026	4,650	19,628	65,000
2	iConnections Events LLC	iConnections Global Alts 2026	2/19/2026	2/28/2026	2,036	7,964	4,000
3	Water Quality Association (WQA)	Annual Convention & Exposition	4/25/2026	5/2/2026	1,171	4,009	2,000
4	CoinDesk LLC	Consensus 2026	4/30/2026	5/11/2026	1,307	4,500	20,000
5	NeighborWorks America	NeighborWorks Training Institute 2026	8/4/2026	8/14/2026	1,810	10,120	2,200
6	Society for Worldwide Interbank Financial Telecommunications	Society for Worldwide Interbank Financial Telecommunications	9/17/2026	10/5/2026	3,654	19,680	8,000
7	Jupiter Festival Miami Ltd	Jupiter Industry Event 2026	10/4/2026	10/10/2026	542	2,124	3,000
8	Burger King Corporation	Burger King Restaurant Owner Meeting 2026	10/5/2026	10/11/2026	800	2,290	1,000
9	Urban Land Institute	ULI Fall Meeting 2026	10/23/2026	10/31/2026	1,951	5,805	5,000
10	The International Air Cargo Association	TIACA Air Cargo Forum 2026	10/23/2026	10/29/2026	580	3,108	1,000
11	Questex, LLC	The Hospitality Show 2026	10/30/2026	11/5/2026	1,605	4,720	6,000
12	Adobe Inc.	Adobe MAX 2026 – The Creativity Conference	11/4/2026	11/13/2026	4,008	16,108	10,000
13	Professional Convention Management Association (PCMA)	PCMA Convening Leaders 2027	1/6/2027	1/14/2027	2,720	13,875	4,000
14	ROC Enterprises, LLC	2027 MLK Volleyball Tournament	1/14/2027	1/18/2027	700	2,144	12,000
15	iConnections Events LLC	iConnections Global Alts 2027	2/18/2027	3/1/2027	1,580	6,075	4,000
16	American Bar Association (IL-HQ)	ABA 2027 White Collar Crime Institute	3/1/2027	3/5/2027	660	2,087	1,200
17	The Aesthetic Society	The Aesthetic MEET 2027	4/11/2027	4/20/2027	1,600	6,272	3,000
18	Unleash	Unleash America 2027	4/11/2027	4/15/2027	980	2,470	3,000
19	Tournament of Champions	2027 Nike Basketball Tournament of Champions Southeast	4/21/2027	4/25/2027	2,200	6,885	15,000
20	CoinDesk LLC	Consensus 2027	5/2/2027	5/7/2027	1,387	4,500	20,000
21	Messe Dusseldorf North America, Inc.	MDNA/AUVSI - Xponential 2027	5/14/2027	5/20/2027	1,500	4,469	10,000
22	Informa Markets (DC)	CPHI 2027	5/23/2027	5/27/2027	600	1,800	1,000
23	International Gay & Lesbian Travel Association IGLTA	IGLTA 2027	9/26/2027	10/2/2027	550	2,208	2,400
24	Tradeshaw Logic Subsidiary of Messe München 2655 Dallas	Transport logistics Americas & Air cargo Americas (tIA & acA) 2027	11/7/2027	11/12/2027	750	2,570	3,500
25	Axon Enterprise, Inc.	Axon Accelerate 2028	4/6/2028	4/15/2028	1,700	6,875	3,000
26	Bitcoin	Bitcoin Miami 2028	4/16/2028	4/25/2028	2,140	8,596	20,000
27	Tournament of Champions	2028 Nike Basketball Tournament of Champions Southeast	5/17/2028	5/22/2028	2,200	6,885	15,000
28	American Public Transportation Association (APTA)	APTA - Rail Conference 2028	6/19/2028	6/29/2028	883	3,396	1,300
29	Beyond Luxury Media Ltd (LE Miami)	LE Miami 2028	6/25/2028	7/1/2028	500	2,150	2,000
30	Delta Sigma Theta Sorority Inc	2028 Southern Regional Conference	8/14/2028	8/21/2028	4,500	14,425	6,000
31	Mortgage Bankers Association	MBA Annual Convention & Expo 2028	10/18/2028	10/26/2028	2,300	7,660	5,000
32	American Academy of Dermatology	American Academy of Dermatology (AAD) 2029 Annual Meeting	3/18/2029	3/27/2029	7,000	30,665	19,000
33	American Planning Association (APA)	APA Annual Convention 2029	4/25/2029	5/2/2029	1,650	6,325	5,000
34	Bitcoin	Bitcoin Miami 2029	5/13/2029	5/22/2029	1,890	7,716	20,000
35	Cisco Systems, Inc.	Cisco Partner Summit 2029	11/1/2029	11/9/2029	2,850	12,728	3,000
36	Nacha	Nacha Smarter Faster Payments 2032 Annual	4/15/2032	4/22/2032	1,500	5,355	2,500

#	Account Name	Booking Name	Month	Peak	Rmnts	Attendees
1	Emerald Expositions, OMBAS (P1 with Audit)	Miami Beach Antique Show	January	1,500	3,000	5,000
2	Informa Markets (P1)	CosmoProf	January	2,000	8,500	15,000
3	ICconnections (P1)	ICconnections	January	2,000	7,200	4,000
4	Informa Markets (P3)	Tissue World	January	500	2,100	5,000
5	Cabana (P3)	Cabana Show	January	50	100	300
6	Informa Markets (P1)	Miami International Boat Show	February	1,528	8,162	100,000
7	Part Base Inc (P3)	Part Base Expo	February	50	100	5,000
8	JIS Jewelers International (P1 with Audit)	Spring Show	March	1,500	7,000	5,000
9	Natural Disaster (P3)	Natural Disaster	March	50	100	3,500
10	Informa Markets (P1)	Seatrade Cruise Global	April	2,500	10,500	10,000
11	eMerge Americas, LLC (P3)	eMerge	April	242	692	12,000
12	Swimwear Association Of Florida (P3)	Swimwear Show	May	250	750	7,500
13	Terrapin Inc. (P3)	Aviation Festival	May	50	100	3,500
14	Elite Exhibitions (P3)	Cruise Ship Interiors	June	300	800	3,000
15	Beyond Luxury Media Ltd (P2)	LE Miami	June	500	2,500	1,800
16	Informa Markets (P3)	World Health Expo	June	250	1,200	10,000
17	American Black Film Festival (P3)	American Black Film Festival	June	100	600	3,000
18	Reed Exhibitions (P3)	Florida Supercon	July	312	1,346	20,000
19	South Florida Auto-Truck Dealers Assn. (P3)	Miami International Auto Show	August	50	100	10,000
20	World Trade Center Miami (P3)	America's Food and Beverage Show	September	475	1500	3,000
21	Exposition Development Company (P3)	Independent Hotel Show	September	50	100	1,000
22	JIS -Jewelers International (P1 with Audit)	Fall Show	October	1,500	7,000	5,000
23	Esthetics & Spa (P3)	International Congress on Esthetics	October	125	400	3,000
24	MCH Basel Exhibition Ltd. (Art Basel) (P1)	Art Basel	December	1,800	10,000	80,000

Miami-Dade County: New Hotel Pipeline

Status	#	% of total	Rooms	% of total
Final Planning	20	56%	4,334	55%
Under Construction	16	44%	3,575	45%
Total	36		7,909	

<i>Temporarily Closed</i>	<i>13</i>		<i>1,947</i>	
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Submarket	#	% of total	Rooms	% of total
Miami Airport	4	11%	1,019	13%
Miami Beach	10	28%	2,334	30%
Miami Downtown	15	42%	3,758	48%
Miami Downtown South	3	8%	277	4%
North Dade & Doral	2	6%	301	4%
South Dade	2	6%	220	3%
Total	36		7,909	

Year	#	% of total	Rooms	% of total
2026	6	17%	1,135	14%
2027	6	17%	1,789	23%
2028	13	36%	2,511	32%
2029	10	28%	2,300	29%
2030	1	3%	174	2%
Total	36		7,909	

Class	#	% of total	Rooms	% of total
Luxury	8	22%	2,228	28%
Upper Upscale	9	25%	2,004	25%
Upscale	10	28%	1,675	21%
Upper Midscale	5	14%	1,396	18%
Economy	2	6%	297	4%
Unknown	1	3%	214	3%
Total	36		7,909	

Hotel Renovations/Opening



Grand Hyatt Miami Beach





Top US Hotel Markets

January – June 2026

Occupancy			
Rank	Region	%	26 vs 25
	Airport area	82.7%	-1.1%
1	New York	80.4%	-1.0%
2	Oahu Island	78.8%	0.4%
3	Miami-Dade	77.5%	-1.3%
4	Las Vegas	76.2%	1.0%
5	San Diego	75.7%	4.2%
6	Orlando	75.6%	1.5%
7	Tampa Bay	74.7%	-2.1%
8	Anaheim	73.8%	4.2%
9	San Francisco	72.9%	7.8%
10	Phoenix	72.3%	2.3%
11	Los Angeles	71.8%	-0.4%
12	Washington, DC	69.5%	2.4%
13	Nashville	68.1%	3.4%
14	Boston	67.9%	-3.7%
15	Dallas	66.5%	-0.1%

Room Rate			
Rank	Region	\$	26 vs 25
1	New York	\$307.32	5.4%
2	Miami-Dade	\$283.32	12.7%
3	Oahu Island	\$277.44	-1.2%
4	San Francisco	\$262.68	13.1%
5	Boston	\$232.21	4.0%
6	Orlando	\$222.51	4.0%
7	San Diego	\$218.78	3.9%
8	Anaheim	\$216.00	6.6%
9	Las Vegas	\$215.33	6.2%
10	Los Angeles	\$208.81	5.5%
11	Phoenix	\$200.67	3.2%
12	Washington, DC	\$198.23	-0.1%
13	Tampa Bay	\$196.04	-0.9%
14	New Orleans	\$178.50	-9.4%
15	Nashville	\$176.14	0.2%
	Airport area	\$166.55	10.5%

RevPAR			
Rank	Region	\$	26 vs 25
1	New York	\$247.24	4.4%
2	Miami-Dade	\$219.44	11.3%
3	Oahu Island	\$218.58	-0.9%
4	San Francisco	\$191.38	21.9%
5	Orlando	\$168.25	5.5%
6	San Diego	\$165.63	8.3%
7	Las Vegas	\$164.15	7.3%
8	Anaheim	\$159.43	11.0%
9	Boston	\$157.68	0.2%
10	Los Angeles	\$149.97	5.1%
11	Tampa Bay	\$146.47	-3.0%
12	Phoenix	\$145.10	5.6%
13	Washington, DC	\$137.85	2.4%
	Airport area	\$137.68	9.3%
14	Nashville	\$119.98	3.6%
15	Seattle	\$115.02	1.5%

Miami-Dade Hotel Performance By Price:



January – June 2026

			Year to Date							
			Occupancy		ADR		RevPAR		Supply	Demand
Hotel Segment	% total hotels	% total rooms	%	% YOY	\$	% YOY	\$	% YOY	% YOY	%YOY
Miami-Dade	--	--	77.5%	-1.3%	\$283.32	12.7%	\$219.44	11.3%	-0.2%	-1.5%
Luxury	10%	20%	74.1%	1.1%	\$643.25	12.8%	\$476.41	14.0%	-1.0%	0.1%
Upscale	12%	18%	77.0%	-2.7%	\$300.16	11.1%	\$231.12	8.1%	2.7%	-0.1%
Midprice	24%	27%	81.1%	-1.6%	\$212.95	11.5%	\$172.69	9.7%	0.7%	-0.9%
Economy	15%	14%	79.5%	0.5%	\$165.53	10.3%	\$131.66	10.9%	-0.1%	0.4%
Budget	39%	21%	75.0%	-3.1%	\$121.09	11.4%	\$90.81	7.9%	-2.9%	-5.9%

MIA/Airport Area: Hotel Performance

Occupancy	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	P12M
This Year	78.2%	77.1%	69.0%	76.0%	82.3%	84.3%	88.7%	90.5%	88.4%	82.0%	75.6%	71.2%	80.2%
Last Year	79.9%	78.4%	69.8%	77.0%	80.9%	83.5%	85.5%	89.2%	86.7%	84.0%	77.9%	78.4%	80.9%
% YOY	-2.1%	-1.6%	-1.2%	-1.3%	1.8%	1.1%	3.7%	1.5%	1.9%	-2.4%	-3.0%	-9.1%	-0.9%

ADR	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	P12M
This Year	\$114.82	\$112.53	\$106.26	\$118.54	\$132.96	\$149.58	\$174.70	\$187.60	\$188.36	\$160.72	\$139.54	\$139.50	\$145.36
Last Year	\$119.05	\$113.95	\$108.49	\$129.70	\$131.84	\$146.92	\$157.14	\$177.21	\$170.62	\$144.58	\$131.47	\$119.10	\$138.46
% YOY	-3.5%	-1.2%	-2.1%	-8.6%	0.8%	1.8%	11.2%	5.9%	10.4%	11.2%	6.1%	17.1%	5.0%

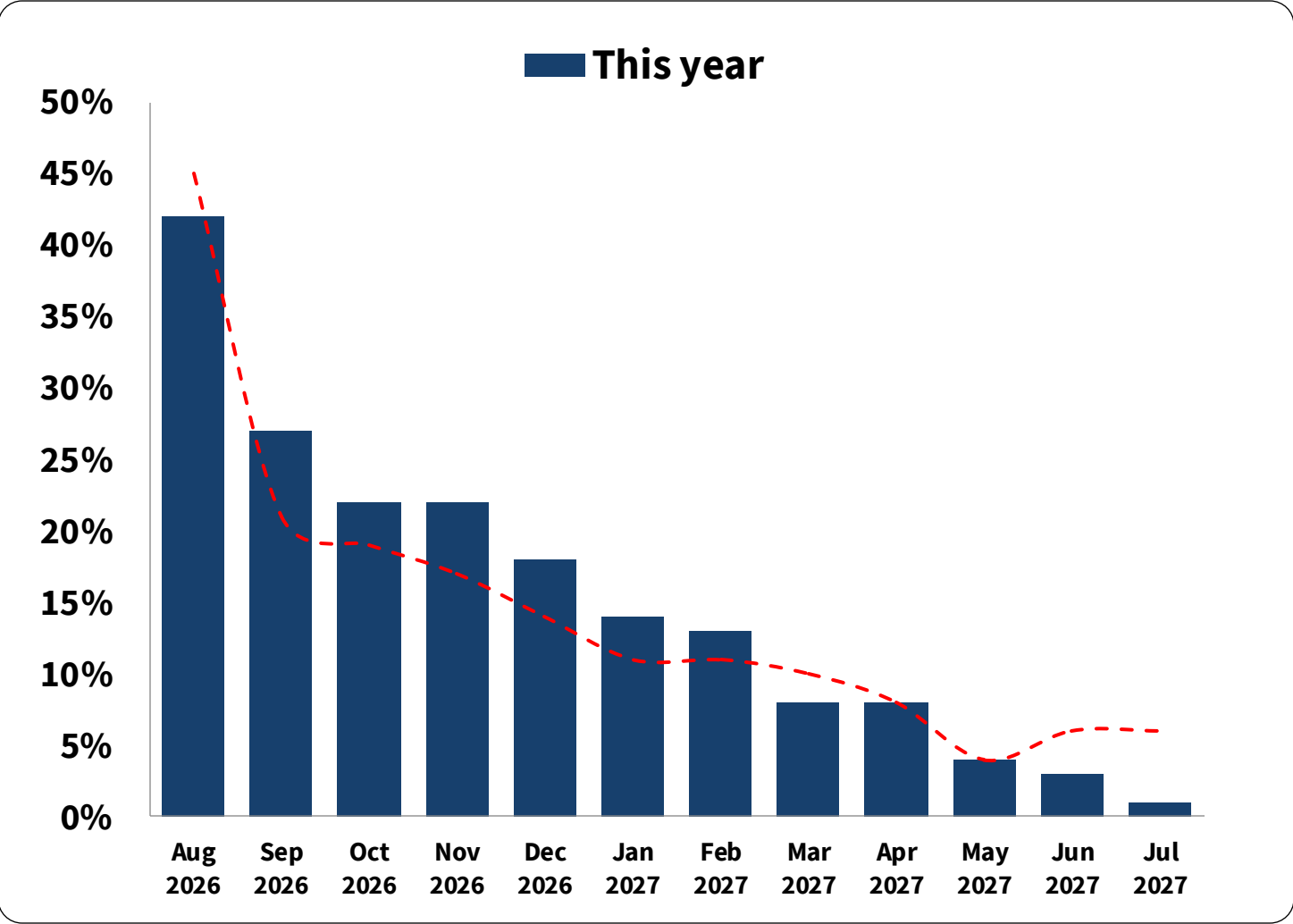
RevPAR	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	P12M
This Year	\$89.83	\$86.80	\$73.28	\$90.08	\$109.45	\$126.16	\$154.90	\$169.77	\$166.46	\$131.80	\$105.46	\$99.39	\$116.53
Last Year	\$95.10	\$89.34	\$75.77	\$99.81	\$106.65	\$122.61	\$134.39	\$158.03	\$147.97	121.50	\$102.41	\$93.34	\$112.03
% YOY	-5.5%	-2.8%	-3.3%	-9.7%	2.6%	2.9%	15.3%	7.4%	12.5%	8.5%	3.0%	6.5%	4.0%

Regional Hotel Performance

Area	Occupancy	% YOY	ADR	% YOY	REVPAR	% YOY
		26 vs 25		26 vs 25		26 vs 25
Miami-Dade	66.9%	-4.9%	\$199.56	17.6%	\$133.51	11.9%
MIA / Airport Area	74.9%	-5.6%	\$126.98	9.8%	\$95.15	3.6%
Aventura / Sunny Isles	66.5%	-3.6%	\$269.76	16.4%	\$179.33	12.2%
Central Miami-Dade	74.6%	-3.9%	\$128.06	13.5%	\$95.51	9.1%
Coconut Grove / Key Biscayne	56.3%	-9.6%	\$213.86	17.4%	\$120.43	6.1%
Coral Gables	65.1%	5.6%	\$182.16	18.9%	\$118.64	25.6%
Doral	77.9%	1.6%	\$140.10	10.4%	\$109.17	12.2%
Downtown Miami / Brickell	64.7%	-7.8%	\$212.69	15.7%	\$137.69	6.6%
Miami Beach	62.9%	-6.0%	\$255.29	19.8%	\$160.61	12.5%
North Miami-Dade	67.1%	-4.9%	\$119.83	20.9%	\$80.37	15.0%
South Miami-Dade	63.9%	-2.0%	\$89.35	10.7%	\$57.10	8.4%
Surfside / Bal Harbour	57.2%	-0.4%	\$565.34	15.4%	\$323.37	15.0%
Broward	67.3%	-0.3%	\$149.18	5.4%	\$100.46	5.1%
Palm Beach	64.8%	5.5%	\$196.33	10.4%	\$127.25	16.4%
Orlando	71.1%	0.4%	\$184.05	5.6%	\$130.81	6.0%

Miami-Dade County: Reserved Hotel Occupancy

Next 12 Months



Month	This year	Last year	As of Aug 3	As of Jul 6
Aug 2026	42%	45%	-3%	-2%
Sep 2026	27%	21%	6%	2%
Oct 2026	22%	19%	3%	2%
Nov 2026	22%	17%	5%	2%
Dec 2026	18%	14%	4%	3%
Jan 2027	14%	11%	3%	1%
Feb 2027	13%	11%	2%	-1%
Mar 2027	8%	10%	-2%	-3%
Apr 2027	8%	8%	0%	-2%
May 2027	4%	4%	0%	0%
Jun 2027	3%	6%	-3%	-4%
Jul 2027	1%	6%	-5%	--

Source: STR, as of August 3, 2026

Greater Miami and Miami Beach

Total Sales Leads Sent:	2,883 (+25%)
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Total Definite Bookings:	579 (+9%)
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Total Room Nights:	346,500
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Room Nights: Monthly Pace Target Variances

2026	18,227	14,139	9,405	5,781	9,946	24,153	19,111	10,261	12,840	14,852	18,132	12,841
2027	16,920	12,112	-3,941	7,644	9,449	225	4,978	-3,625	4,944	-7,197	2,938	-3,860
2028	-4,384	-7,991	-7,821	7,545	-4,692	-1,509	-281	12,213	-3,441	3,836	2,261	-2,153
2029	-5,063	-3,953	26,819	7,985	5,492	-2,778	3,449	-1,032	-1,481	-2,097	11,895	-830
2030	-1,827	-1,187	-1,218	-1,278	-882	-951	2,131	-314	-503	-545	-441	-204
2031	-515	-404	-444	-476	-329	1,498	1,175	-104	-104	-44	-39	-22
2032	-44	-37	-41	-44	-31	-14	0	0	0	0	0	0
2033	0	0	0	0	0	0	0	0	0	0	0	0
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec

< -11,711

From -11,711 to -8,365

From -8,365 to -5,019

From -5,019 to -1,673

From -1,673 to 1,673

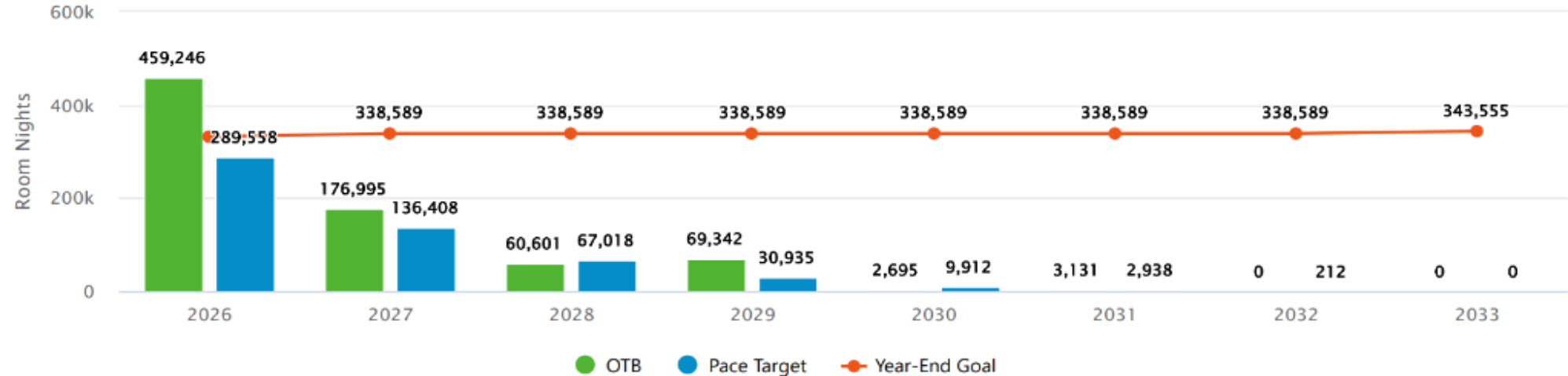
From 1,673 to 5,019

From 5,019 to 8,365

From 8,365 to 11,711

>= 11,711

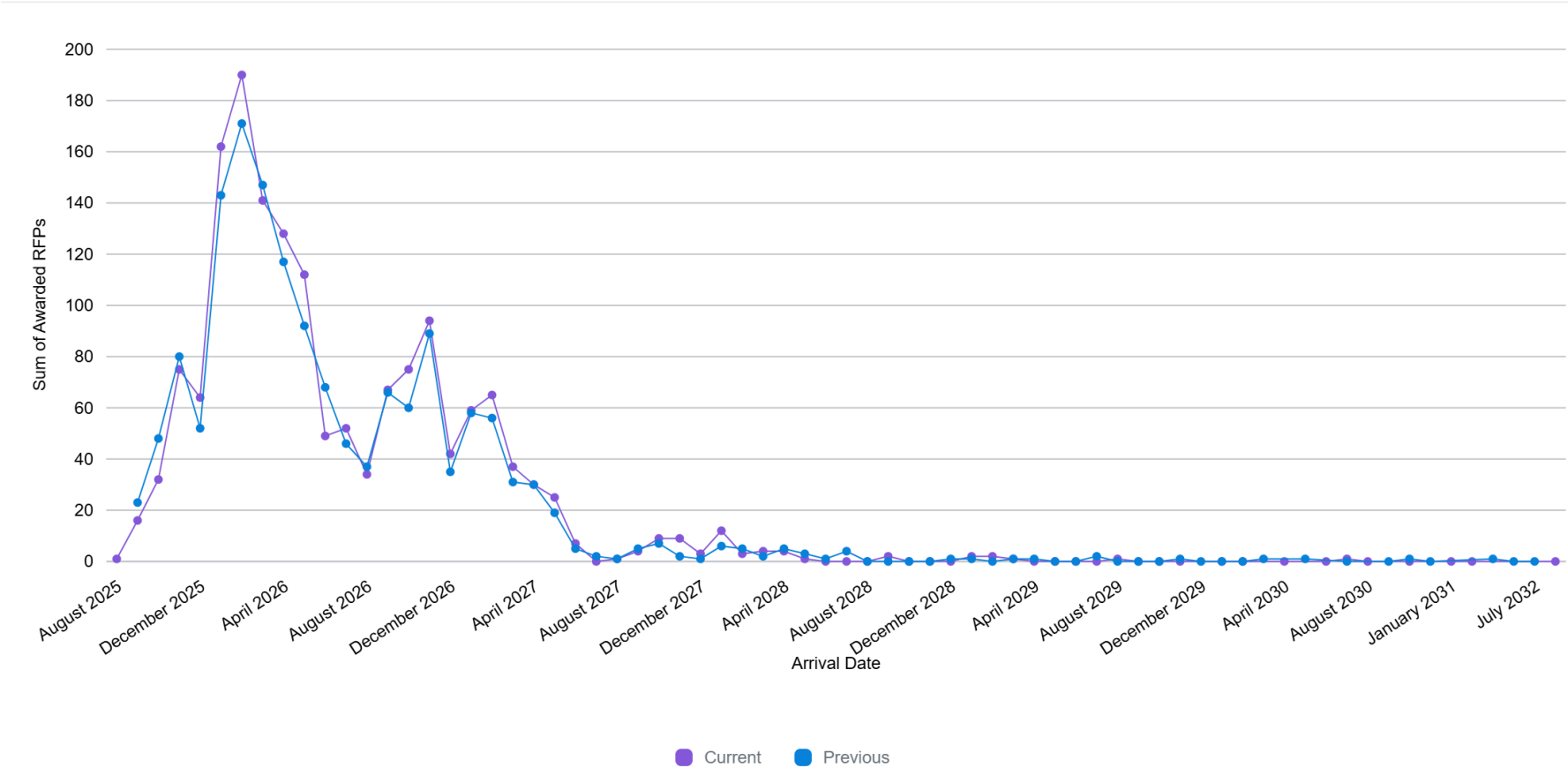
Room Nights: OTB Vs Pace Target



Current Year

Unique RFPs: 1,263 (+27%)
Bid Rate: 50% (+53%)
Bid Time: 11 Hours (+15%)
Awarded RFPs: 270 (6%)

Awarded by Arrival Month





National Basketball
Association
MBCC & GMCVB

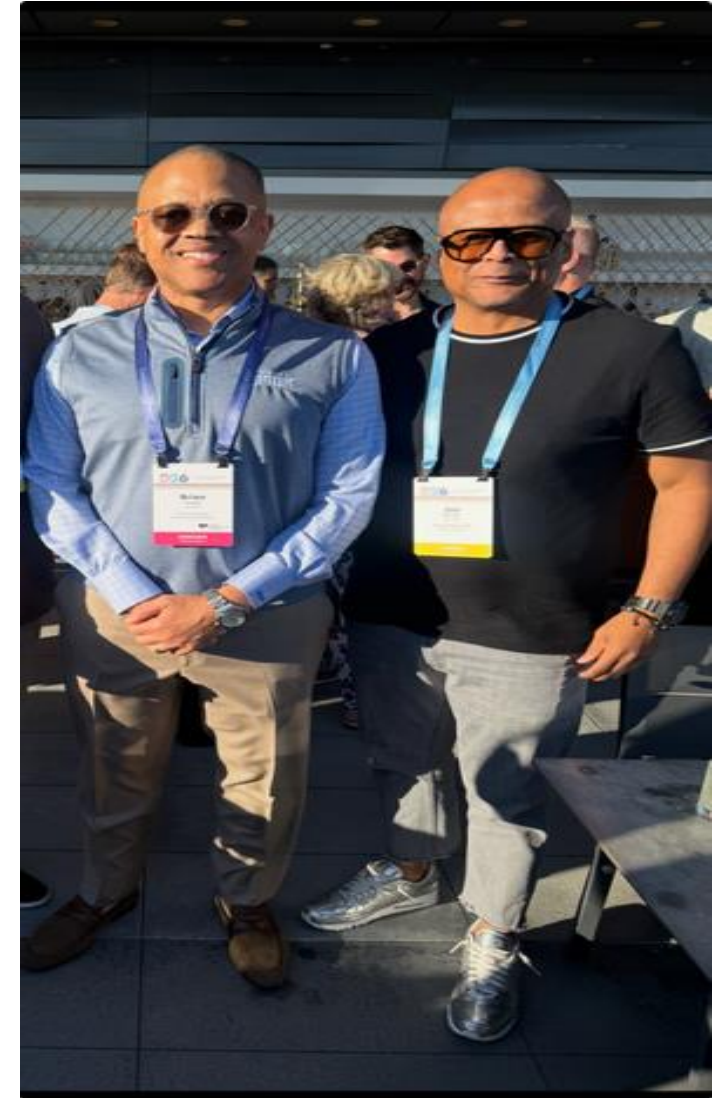
May 13, 2026



Recent Tradeshows & Missions

**Nike Tournament of
Champions Customers at F1**
Miami, FL
May, 2026

Conference Direct Diversity
Los Angeles, CA
May 19-21, 2026



Recent Tradeshow & Missions

PCMA Business Event Summit

Puerto Rico
June 21-24, 2026

CVENT Connect

Portland, OR
July 13-16, 2026



MIAMI

GREATER MIAMI & MIAMI BEACH

GREATER MIAMI

CONVENTION & VISITORS BUREAU

Convention Sales



2025/2026 Tradeshows, Sales Missions + Other Opportunities

The GMCVB's Convention Sales team will be participating in the following events this fiscal year.

Some events allow for GMCVB Partner participation (marked with an *asterisk**). Registrations are accepted only via the GMCVB Extranet's *Marketplace*. A link to the login page, along with registration instructions, will be sent via email to our partners once registration opens. For registration help, please [click here](#).

If you have additional questions about an event, please contact the listed GMCVB contact for the event. You can visit the [staff directory](#) for contact information.

2025-2026 EVENTS

AUGUST 2026

Staff Directory | Register on Extranet

Start Date	End Date	Event	GMCVB Contact	Location
Aug-2	Aug-4	Smart Meetings Experience	Taylor Fry	Coral Gables, FL
Aug-5	Aug-6	CVB Reps Annual Summer Client Event	Donna Del Gallo	Alexandria, VA
Aug-9	Aug-11	CEMA Summit	Taylor Fry	Toronto, Canada
Aug-9	Aug-11	Northstar Destination Southeast	Marti Tejada	Fort Lauderdale, FL
Aug-10	Aug-10	Strategic Site Selection Meeting Planner Event	Vianny Mancebo	TBA
Aug-11	Aug-12	CMEE Canada*	Vianny Mancebo	Toronto, Canada
Aug-12	Aug-12	Miami Airport Task Force	Joe McCray	Miami, FL
Aug-13	Aug-14	Toronto & Quebec Sales Mission	Vianny Mancebo	Toronto, Canada Quebec, Canada
Aug-15	Aug-18	ASAE Annual Conference*	Donna Del Gallo	Indianapolis, IN
Aug-20	Aug-21	IBTM Latin America*	Nancy Bedoya	Mexico City, Mexico
Aug-24	Aug-26	CONNECT - Marketplace	Joe McCray	Tampa, FL
Aug-25	Aug-26	Maritz-Activate	Donna Del Gallo	TBA
Aug-25	Aug-28	Northeast Retreat Resources Mission	Monica Silva	TBA
Aug-29	Aug-29	Hyatt Hotels Air & Water Show Chicago Client Event	Estefani Aguirre	Chicago, IL
TBA	TBA	Hotel Data Conference	Monica Martinez	Nashville, TN

* indicates event is open to GMCVB Partner participation

SEPTEMBER 2026

Staff Directory | Register on Extranet

Start Date	End Date	Event	GMCVB Contact	Location
Sep-8	Sep-8	Miami Beach Task Force	Brandi Scott	Miami Beach, FL
Sep-17	Sep-17	Miami Client Event	Nancy Bedoya	Miami, FL
Sep-20	Sep-24	Motivation Luxury Summit	Nancy Bedoya	Mexico City, Mexico
Sep-21	Sep-26	Gold 100	Alex Batista	Santa Barbara, CA
Sep-23	Sep-23	Downtown Task Force Meeting	Marti Tejada	Miami FL
TBA	TBA	Prestige Summit West	Taylor Fry	TBA
TBA	TBA	PCMA EMAE	Vianny Mancebo	TBA

* indicates event is open to GMCVB Partner participation



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Website Update

We have done much research on the Meeting Planner experience on the site to increase site section traffic and usability. Because of this research:

We have added the Floor Plans and Catering Menus where applicable for all GMCVB Hotel and Restaurant Partners. These are now shown prominently on your detail page, right under your meeting description and Submit RFP button.

We are adding new Meeting Search functionality to provide planners with new ways to search for meeting space. For Example:

- Changing the amenities we show on the Meeting section of the site to be more relevant to planners.
- Allow planners to search by meeting size (# of people instead of square feet), but by space configurations like: Theater, classroom, banquet or reception space.
- Meeting Room Views are also a filter option (ocean, city, pool, etc.)

SUBMIT RFP

FLOOR PLANS

FLOOR PLANS

CATERING MENU

Meeting and Event Space

Meeting Space 7320.00	Largest Meeting Room (sq.ft) 6320.00	Theater Capacity 650	Exhibits Space 1
Meeting Rooms 7	Largest Meeting Room Ceiling Height (ft) 20.00	Classroom Capacity 276	Sleeping Rooms 133
		Banquet Capacity 420	Number of Suites 4

VENUE TYPES

☐ Group Dining
 ☐ Meeting Friendly Hotel
 ☐ Special Event Venue

ROOM VIEWS

Show More +

☐ Bay View
 ☐ Garden View
 ☐ Intracoastal View
 ☐ Ocean View
 ☐ Pool View
 ☐ Skyline/City View
 ☐ Street Level/Pedestrian View

AERIAL VIEW

EB Hotel Miami

4299 NW 36th St.
Miami Springs, FL 33166

(305) 324-6835

\$ \$ | \$150 - \$249

Meeting Space

Name	Total Sq. Ft.	Width	Length	Height	Theater Capacity
ORQUID	1200.00	43	28	11	110
Conference Room A	400.00	15	27	10	
Conference Room B	560.00	32	48	20	40
Conference Room C	700.00	32	48	8.5	50
The Grand	5060.00	44	115	20	650
EB #1, 2 and 3	1496.00	44	34	20	150

LOCATION DETAILS

Distance from MIA (in miles)
1.0

We are only as helpful as our data.

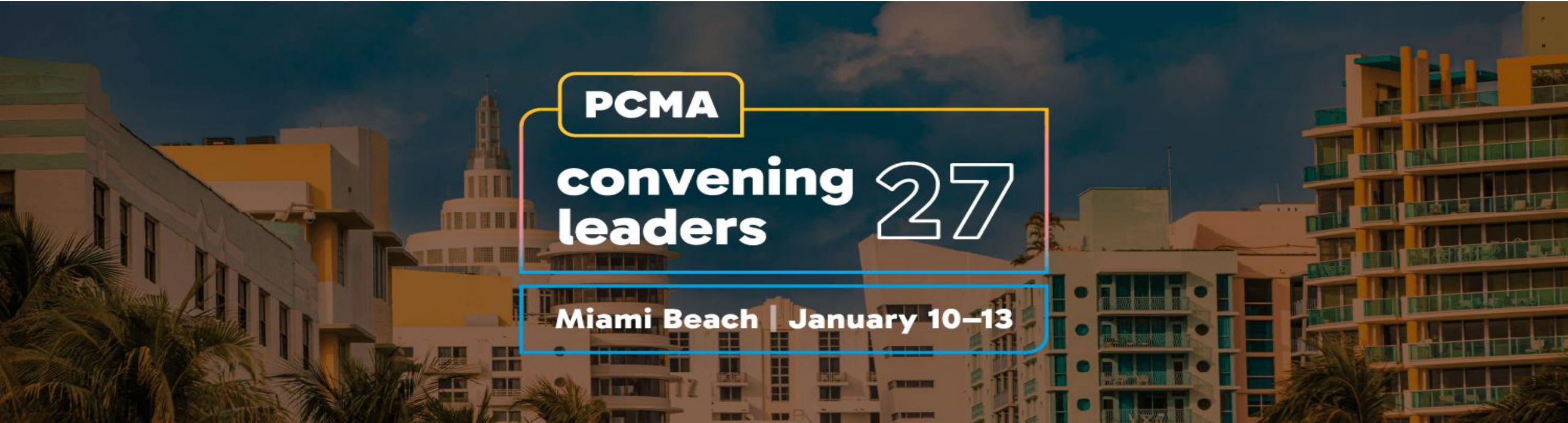
If your listing is incomplete, not only will you not be shown in these various searches, but planners will not find the information provided on our site dependable or helpful.

It is in your best interest to check your listing via the extranet and verify:

- Meeting Space details
- Meeting Amenities

Convening Leaders 2027 at the Miami Beach Convention Center

January 10, 2027 – January 13, 2027



Join us Jan. 10–13, 2027, when **PCMA Convening Leaders** brings its flagship education and networking event to Miami Beach.

Discover why thousands of business events professionals and community leaders from around the world come to Convening Leaders every year to explore, through leading-edge education, research, and networking, how business events generate economic and social legacies for businesses and communities.

KEY TAKEAWAYS

From Booking to Experience: Raising the Bar for Meetings in Miami and Miami Beach.

Inspire

Sell beyond the hotel doors

Educate

Know what drives the decision

Build Community

Win as one destination

Bigger than one hotel or venue – Our competitive advantage is how well we work together to turn a booking into an unforgettable experience.



Important Notes

- ✓ Review leads and notes thoroughly
- ✓ Reply to leads via extranet
- ✓ Share group promotions for newsletter
- ✓ GMCVB outreach to confirm bookings
- ✓ Summer bookings promotion



GREATER MIAMI
CONVENTION &
VISITORS BUREAU

Thank You!