

**GREATER MIAMI & MIAMI BEACH** 

Multicultural Tourism & Development

## Special thanks to our sponsor:









CONNIE KINNARD

VICE PRESIDENT, MULTICULTURAL TOURISM DEVELOPMENT

(305) 539-3123 connie@gmcvb.com



PETRA BRENNAN

DIRECTOR OF TOURISM BUSINESS ENHANCEMENT

(305) 539-3126 petra@gmcvb.com



PAM PAYANO

SENIOR MANAGER, PROGRAM DEVELOPMENT

(305) 539-3097 pam@gmcvb.com



#### HERLINDA LOMBARDI

COORDINATOR, MULTICULTURAL TOURISM & DEVELOPMENT

(305) 539-3128 herlinda@gmcvb.com

## MULTICULTURAL TOURISM & DEVELOPMENT DEPARTMENT

# MULTICULTURAL TOURISM & DEVELOPMENT MISSION

Our mission is to ensure that the diversity of Miami's multicultural communities, attractions and events are promoted by working locally to build consistency and economic sustainability, broadening the scope of initiatives and maximizing marketing opportunities.



### MTDD Initiatives & Collaborations

- Program Development & Partnerships
- Sales & Services Assistance
- Marketing | Media Collaborations | Public Relations
- Global Marketing
- Event | Program Sponsorship & Coordination
- Tourism Business Enhancement
- Art of Black Miami









## Programs & GMCVB Department Collaborations

## Program Development



Cafecito & Conversation: Hispanic Heritage Month

Sept 30, 2020



Coffee & Conversation: A Renewed Look at Black History in Miami

Feb 17, 2021



Coffee & Conversation: Connecting Asian Heritage in the Community

May 12, 2022









## Program Collaborations











## Program Collaborations

Tourism & Convention Sales	Content Development	Media
Virtual Canada Sales Mission	Refresh of assets including	Traveling with Denella
Reunions scheduled for 2022	new imagery and video of all the heritage communities	Ri'chard
and beyond	and normage communities	Emirates Media FAM
Reunions Magazine 2021	Juneteenth Celebration Lineup	Soul of America
Black Travel Summit	Monthly Hottest Events	
		NNPA News Wire





## Collaboration Highlights





#### Miami Beach black owned eateries

The Hungry Black Man takes us through 5 Miami Beach black owned eateries to experience on your next visit.







## Marketing | Media Collaborations | Public Relations

## Interviews | Awareness

- Canada's Travel Courier
- The African Times-USA
- Forbes (featuring the Copper Door B&B and Club Tipico Dominicano)
- Southwest Airlines WIFI Onboard and social channels
- Frommer's (featuring Historic Hampton House)
- South Florida Business Journal
- Travel + Leisure (featuring Historic Virginia Key Beach Park)
- AAA And Atlanta Journal
- Editorial in MIA Legacy Magazine
- Miami Times

### The Miami Times

07/21/2021 Print Circulation: 78.000



#### MIAMI BUSINESSES COME BACK STRONGER

A vaccinated world brings clientele and nurtures innovation







#### MULTICULTURAL MAM



#### **JUNE & JULY 2021**

Welcome to our GMCVB Multicultural Tourism and Development enewsletter! This newsletter consists of GMCVB collaborations, business relief efforts and resources available on a local and national level. In addition, it contains past department activities and upcoming in-person and virtual events in Greater Miami and The Beaches.

#### WHAT'S NEW



June a Month of Culture, Celebration and Appreciation Music and More! Diverse Activities and Events Happening July 4th Weekend

#### ART OF BLACK MIAMI



Hampton Art Lovers at the Historic Ward Rooming House Presents "Purvis Comes Home: Manchild in the Promised Land"

#### RELIEF GRANTS, LOANS AND RESOURCES



Paycheck Protection Program Loan Workshops for Knight Grantees

#### **BUSINESS DEVELOPMENT**



Getting Miami Back to Work Webinar hosted by the South Florida Hispanic Chamber of Commerce

#### HOSPITALITY INDUSTRY & EDUCATION



Miami Dade College Joins YWCA South Florida's 21-Day Racial Equity and Social Justice Challenge

#### **COMMUNITY HIGHLIGHTS**



August 1st Named Historic Virginia Key Beach Parl Day by Florida House & Senate

#### VIRTUAL ACTIVITIES - MUSEUM TOURS, EXHIBITS, ART TALKS AND MORE



Official Trailer and Virtual Watch Party - Mucho Mucho Amor: The Legend of Walter Mercado

#### CONVENTIONS, LEISURE & TRAVEL



Upcoming Virtual Conventions





## Global & Social Marketing | Banner Messaging







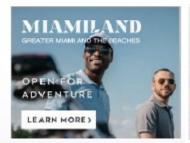












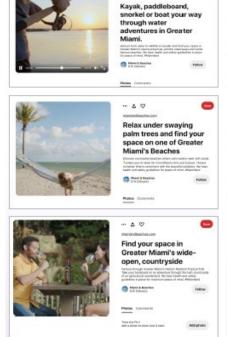






## Global & Social Marketing | Social

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Visit Miami O



Tropical Beauty



Visit Miami 🕏







## Global & Social Marketing | Print

#### Miami Today



#### **Miami Times**



#### M.I.A Media Group



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## Global & Social Marketing | Print

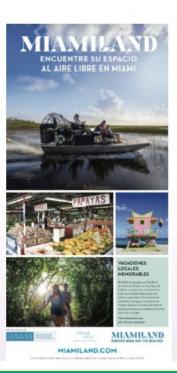
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MEAMILAND.COM

Miami Herald Spadea













## HERITAGE TOURS

Miami is a rich melting pot of cultures with many heritage neighborhoods that tell a fascinating story of the city's history through its people. The best way to get a taste of these multicultural heritage neighborhoods is through the city's diverse tour offerings.



## MIAMI'S HERITAGE NEIGHBORHOODS

Allapattah

Brownsville

Coconut Grove Village West

Doral

Homestead

Hialeah

Historic Overtown

**Liberty City** 

Little Haiti

Little Havana

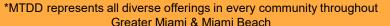
Miami Gardens

North Miami

Opa-Locka

Richmond Heights

South Dade







For a sampling of multicultural gems please see the Multicultural Guide or visit <a href="https://www.multiculturalmiami.com">www.multiculturalmiami.com</a>







## Festival & Events Partnerships

### ANNUAL MULTICULTURAL EVENTS

#### January

- Dr. Martin Luther King Jr. Day Parade
- Miami Jewish Film Festival

#### **February**

- Arts Festival
- Mustafa Jazz Festival
  - Tour
- Year Festival

#### August

- International Hispanic Theatre Festival
- Historic Overtown Music Festival

July

- NABHOOD
- · Miss Nigeria **Cultural Pageant**

- Black History Community
- Chinese New
- Brazilian Film Festival of Miami
- International Ballet Festival of Miami

#### March

- Coconut Grove
   Carnaval on the Mile
  - Calle Ocho Festival
  - Jazz in the Gardens
     Sankofa Jazz Music Festival
  - Asian Culture Festival
  - St. Sophia Greek Festival

#### September

- Hispanic Heritage **Community Tour**
- AfriCANDO
- Brazilian Film Festival

#### **April**

- Miami Downtown Jazz Festival
- Festival

#### May

- Haitian Compas Festival
- Best of the Best Concert

#### June

- Caribbean 305
- American Black Film Festival

#### October November

- Miami One Carnival
- Miami Reggae Festival
- Smooth Jazz Festival
- Sunny Isles Beach Jazz Festival

#### December

- Art of Black Miami
- Arts & Heritage Months
- Miccosukee Indian Arts & Crafts Festival





## Event Partnerships

#### FY 20 - 21

- Calle Ocho Live
- Jazz in the Gardens
- ABFF
- Miami Carnival
- Black Travel Summit
- Lyric Live All Stars Tribute to Betty Wright

#### FY 21 - 22

- Orange Blossom Classic
- Miami Reggae Festival
- African Diaspora Dance & Drum Festival
- Brazilian Film Festival









## Tourism Business Enhancement

## TOURISM BUSINESS ENHANCEMENT

Advocate, support and strengthen the economic sustainability and access of our multicultural communities and heritage related businesses within the Greater Miami & Beaches



### TBE | INITIATIVES



Entrepreneur Small Business Training



Professional Business Workshop Series













### TBE | IMPACT

Capacity Building for Small Businesses (increase ability to compete and sustain)

Promotes
Public/Private
Partnerships

Business
Opportunities & Job
Creation

Support the Development of Tourism Districts

Expand Tourism Awareness

Advocacy & Community Outreach





## TBE | Small Business Workshops



#### **GMCVB Tourism Business Enhancement Presents:** Doing Business Online E-Commerce Master Class

Join us for this interactive master class led by industry experts as they guide us through a deep dive session for entrepreneurs seeking to launch and or scale online. Applying in-depth best practices along with step by step instructions, participating small businesses will be tooled with necessary training to grow their businesses as well as create an additional source of revenue stream.

#### Topics will include:

- . Guidelines in building a website and doing business online
- Free and accessible tools and platforms for e-commerce
- · Monetizing your online presence
- . Step-by-step online buildout and back-end tools
- · Sales funnels and email marketing priorities

This invitation is extended to small businesses directly and indirectly related to tourism, nonprofit organizations, artists and creative entrepreneurs. Limited seats are available.









#### **GMCVB** Tourism Business Enhancement Program Presents: The Comeback - Making a **Business Shift to the New Reality**

Just as planning was essential when you first opened or started your business, staging a successful post-COVID-19 comeback is essential. The shift to your "new reality" will also depend on your ability to be proactive. creative, positive and flexible all while considering profitability.

As more businesses begin to open in the weeks ahead, they must carefully prepare for many unknowns. This webinar will address various stages of opening and how to navigate the many changes that lie ahead in the retail, restaurant, service and overall tourism industry.

**APRIL** 







## TBE | Small Business Trainings





Ready to take your business to the next level? Then sharpen your entrepreneurial skills while learning how to prepare to access capital.

Apply Today for Miami Bayside Foundation's

#### **SMALL BUSINESS TRAINING** Free to Attend

Attend a minimum of 12 out of the 14 classes to receive a certificate of completion.

14 sessions: March 2, 3, 4, 9, 10, 11, 16, 17, 18, 23, 24, 25, 31. Graduation is on April 1, 2021 Each session is from 6:00 p.m. to 8:00 p.m.

#### WHERE

**ZOOM** platform

Active business in operation for a minimum of six months, at least 51% minority owned, and located in Miami-Bade County. As defined by Florida statute, minority includes African American, Hispanic, Asian, Native Americans, and women.

Email Petra@gmcvb.com or call 305-539-3126

Deadline February 1, 2021

#### SPONSORED BY:

Citi Foundation



#### SYLLABUS

Understanding Your Business: Mission Statement & Branding

#### Session 3 a 4 Developing Your Business:

Business Plan & Market Analytics

#### Session 5 Establishing Your Business

Session 6 Understanding Financial

#### Session 7

Statements Credit & Financing

#### Financial Projections

Session 9 & 10 Digital Marketing: Social Media & SEO

#### Session 11, 12, 13

Business Resources: **Certifications, Procurement,** Trademarks & Copyrights, &







## ART OF BLACK MIAMI

Marketing platform and destination driver that showcases the diversity of the visual arts locally, nationally and internationally, celebrating the black diaspora



**ArtofBlackMiami.com** 



## ART OF BLACK MIAMI | EFFECTS













**ECONOMIC DESTINATION DRIVER** COMMUNITIES

**DRIVER FOR** 

**JOB CREATION** 

**PROMOTES DIVERSITY** 

SOCIAL **CHANGE** 

**DIVERSIFY THE TOURIST EXPERIENCE** 







## ART OF BLACK MIAMI | INITIATIVES

**Creative Conversation** 



#### **Podcast Series**



Erasure in the Making
by Devora Perez









618 views · Liked by jcopemiami and herefortheppl miamiandbeaches The Art of Black Miami Podcast Series with Devora Pérez – grounded in real life, Devora Peréz makes her abstract art... more



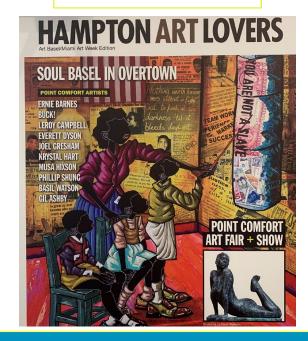


## ART OF BLACK MIAMI | INITIATIVES

Festivals



**Art Exhibitions** 













## GMCVB Stance on Miami's Diverse Communities

## GMCVB Statement on Racial Injustice

The GMCVB shares in the grief our nation and local community is experiencing following the senseless killings of George Floyd, Breonna Taylor, Ahmaud Arbery, Trayvon Martin, and countless others. We stand with the Black community and will do our part to speak out against the oppression and discrimination faced by Black people.

The GMCVB understands that combating systemic racism and confronting racial injustice begins with internal reflection. To that end, we've taken time to listen to our employees, business partners, and larger community. We commit to addressing inequality and promoting our global destination with intentional diversity in mind.

https://www.miamiandbeaches.com/aboutgmcvb/statement-on-racial-injustice

# GMCVB Response to Asian American Violence

Throughout the United States there have been more reported cases recently of racial related incidents and violence targeting individuals of Asian descent. The Greater Miami Convention & Visitors Bureau condemns discrimination, racism, and violence against our Asian American Pacific Islander (AAPI) colleagues, industry partners, visitors and community members near and far. As an organization we are committed to promoting diversity, equity and inclusion in the tourism and hospitality industry which includes addressing issues that affect our community and working to eradicate discrimination. destination that is known for multiculturalism and heritage as a key tourism driver, we stand in support of the Asian American community and the guest to stop Asian Hate. For ways to show support and local resources visit the Asian American Advisory Board of Miami Dade (AAAB).

GMCVB
Response to the assassination of Haitian President Jovenel Moïse



Community members gathered at the Little Haiti Cultural Center for a prayer vigil and memorial for slain Haitian President Jovenel Moïse on July 16th. Miami-Dade Mayor Daniella Levine Cava, Commissioner Jeffery Watson and others were on the program and expressed solidarity with the Haitian American Community in South Florida. The Little Haiti Cultural Center's Sounds of Little Haiti, typically takes place on the third Friday of the month but turned into a memorial. The Greater Miami Convention & Visitors Bureau supported the program and sent flowers as an expression of sympathy.

## GMCVB Statement on Cuba

Miami-Dade is made up of a mosaic of cultures and is one of the most diverse destinations in our country. So many have immigrated from the Caribbean and Latin American to our community for a chance at a brighter future to include those of the Cuban diaspora. They came here for opportunities and freedoms that were not granted in their homeland. We are witnessing a critical time in history where those oppressed in Cuba are ready and willing to stand up for basic human rights. Human Rights that should be universal for us all. While our focus at the Greater Miami Convention & Visitors Bureau is the marketing and promotion of Greater Miami & Miami Beach, we are also aware and appreciate the importance of our residents and heritage communities that are a core part of our overall destination attraction like Little Havana. We stand in support of our Miami Cuban friends and family and the quest for freedom of homeland and life. Patria y Vida.

## QUESTIONS? COMMENTS? CONNECT WITH US!



multiculturaltourism@gmcvb.com

www.multiculturalmiami.com #MulticulturalMiami | #ArtofBlackMiami

@VisitMiami | @MiamiandBeaches #FoundinMiami