

State of the Travel + Tourism Industry

May 29, 2025







PRESENTED BY THE
GREATER MIAMI CONVENTION & VISITORS BUREAU



David Whitaker

President & CEO Greater Miami Convention & Visitors Bureau





Steve Adkins
President & CEO
Miami-Dade Gay & Lesbian
Chamber of Commerce



Lisette Garcia
Incoming Executive Director
Miami-Dade Gay & Lesbian
Chamber of Commerce

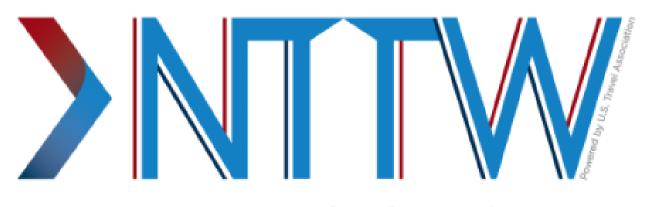


Curtis Crider

President & CEO Greater Miami and the Beaches Hotel Association



Julissa Kepner
GMCVB Board Chair
General Manager
Miami Marriott Biscayne Bay



NATIONAL TRAVEL & TOURISM WEEK

MAY 4-10, 2025

THE POWER OF TRAVEL

Driving Economic Growth, Supporting Jobs and Enhancing our Global Competitiveness

U.S. TRAVEL

A \$2.9 TRILLION ECONOMIC FOOTPRINT

The travel industry is a cornerstone of the U.S. economy.

GENERATES

\$1.3 TRILLION
IN SPENDING

SUPPORTS

15 MILLIONAMERICAN JOBS

(8 million directly in travel-related businesses and another 7 million through indirect impact).

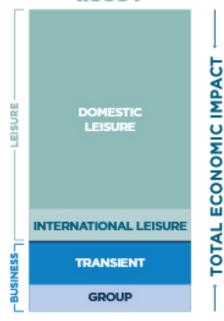


One out of every 11 U.S. jobs depends on travel, making it a vital economic driver.

*\$2.9 Trillion represents all revenue (both direct and indirect) associated with travel. Source: Tourism Economics, U.S. Travel Association and U.S. Department of Commerce

DRIVING ECONOMIC IMPACT

1.335T



LEISURE

1.0T

INTERNATIONAL INBOUND TRAVEL

181B

TRANSIENT BUSINESS

186B

GROUP BUSINESS

126**B**

FUELING COMMUNITIES THROUGH TAX REVENUE

Travel-generated tax revenue reached \$190 billion in 2024, each household would pay \$1,490 more in taxes without the tax revenue generated by travel.



Why Tourism Matters in Miami-Dade County

DIRECT SPEND

28.2M

Visitors to Miami-Dade County in 2024

\$22B

in Visitor Spending in Miami-Dade County

Visitor spending by category (\$ Billions)



ECONOMIC IMPACT

\$31.1B

Including direct spend, indirect spend and induced



9%

of Miami-Dade County's GDP driven by tourism

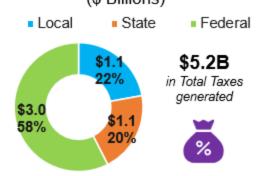


Supports +209,000 Jobs

10% of Jobs in Miami-Dade County; 136 Visitors = 1 job

TOTAL TAXES

Miami-Dade County Taxes generated by tourism (\$ Billions)



Miami-Dade Resident Savings

\$787 per resident **\$2,238** per household via State and Local Taxes

GMCVB Committee Chairs



Christine Valls
Nominating
Committee
Chair



Anthony BrunsonFinance & Audit
Committee



Yvette Harris
Multicultural
Tourism &
Development
Committee



Mutluhan Kucuk
Convention
Sales Committee



Suzette Espinosa
Fuentes
Marketing & Tourism
Committee



David Whitaker

President & CEO Greater Miami Convention & Visitors Bureau

Grand Hyatt Groundbreaking





GRAN



David MartinChief Executive Officer Terra

Switch to David Martin slides



David Whitaker

President & CEO Greater Miami Convention & Visitors Bureau







David Whitaker

President & CEO Greater Miami Convention & Visitors Bureau



A MESSAGE FROM

MIAMI-DADE COUNTY
OFFICE OF THE MAYOR
DANIELLA LEVINE CAVA



Mayor Steven Meiner City of Miami Beach



Senator Ana Maria RodriguezState of Florida - District 39 Chair - Miami-Dade Delegation



David Whitaker

President & CEO Greater Miami Convention & Visitors Bureau



MIAMI DADE COLLEGE

ALUMNI HALL OF FAME



INDUCTEES

MAXINE RODRIGUEZ

First Officer American Airlines

ECONOMIC DEVELOPMENT G. ERIC KNOWLES

President & CEO Miami Dade Chamber of Commerce

ENTERTAINMENT LILI ESTEFAN TV Host

Univision

FINANCIAL SERVICES MANUEL J. ESCOBIO

Managing Director Merrill Private Wealth Management

ANDREW GONZALEZ

Founder & CEO Night Owl Cookies

JASON QUIROGA
Systems Integration Quality Engineer III
Blue Origin

ENTREPRENEURSHIP **FELIPE VALLS**

Owner Valls Group, Inc.

NON-PROFIT JUAN MARTINEZ

VP/CFO and Treasurer John S. and James L. Knight Foundation

PUBLIC SERVICE

KEVIN MARINO CABRERA

Commissioner Miami-Dade County, District 6





How are we doing?

APRIL OCCUPANCY

2025 Rank	City	Apr. 2025	Apr. 2024	% Change 25 vs 24
1	New York	84.8%	84.4%	0.5%
2	Miami-Dade	80.4%	78.6%	2.3%
3	Las Vegas	79.2%	83.9%	-5.6%
4	Oahu Island	77.9%	76.4%	2.0%
5	Boston	76.2%	76.1%	0.1%
6	Tampa Bay	74.8%	74.8%	-0.1%
7	San Diego	74.2%	76.5%	-3.0%
8	Los Angeles	73.3%	70.1%	4.5%
9	Orlando	73.0%	71.5%	2.1%
10	Washington, DC	73.0%	76.8%	-5.0%
11	Phoenix	71.4%	76.7%	-7.0%
12	Anaheim	70.8%	70.0%	1.1%
13	San Francisco	69.6%	61.1%	14.0%
14	Nashville	69.4%	73.3%	-5.3%
15	Dallas	68.4%	71.6%	-4.5%
16	Philadelphia	67.0%	70.6%	-5.2%
17	Seattle	66.7%	67.0%	-0.6%
18	New Orleans	66.2%	69.9%	-5.3%
19	Denver	65.6%	67.8%	-3.3%
20	Chicago	65.6%	64.6%	1.6%
21	Atlanta	65.1%	67.5%	-3.5%
22	Saint Louis	63.8%	63.9%	-0.1%
23	Houston	62.5%	65.0%	-3.9%
24	Minneapolis	60.9%	59.3%	2.7%
25 Source: STR	Detroit	57.4%	58.8%	-2.5%

APRIL ROOM RATE

2025 Rank	City	Apr. 2025	Apr. 2024	% Change 25 vs 24
1	New York	\$319.77	\$300.35	6.5%
2	Oahu Island	\$281.72	\$274.59	2.6%
3	Miami-Dade	\$253.02	\$239.04	5.8%
4	Boston	\$239.14	\$234.11	2.1%
5	San Francisco	\$227.44	\$188.72	20.5%
6	Orlando	\$223.44	\$209.42	6.7%
7	Las Vegas	\$217.07	\$196.81	10.3%
8	Tampa Bay	\$209.40	\$192.97	8.5%
9	Washington, DC	\$209.19	\$213.40	-2.0%
10	San Diego	\$208.09	\$206.48	0.8%
11	Anaheim	\$199.21	\$202.71	-1.7%
12	Los Angeles	\$197.46	\$192.35	2.7%
13	Phoenix	\$194.40	\$204.52	-4.9%
14	New Orleans	\$182.89	\$184.55	-0.9%
15	Nashville	\$181.06	\$189.14	-4.3%
16	Seattle	\$159.13	\$157.33	1.1%
17	Chicago	\$157.89	\$150.96	4.6%
18	Philadelphia	\$153.75	\$163.98	-6.2%
19	Denver	\$148.14	\$149.15	-0.7%
20	Dallas	\$134.69	\$141.10	-4.5%
21	Saint Louis	\$128.82	\$130.63	-1.4%
22	Atlanta	\$128.32	\$127.54	0.6%
23	Minneapolis	\$127.66	\$131.51	-2.9%
24	Houston	\$125.14	\$119.10	5.1%
25 Source: STR	Detroit	\$123.47	\$126.42	-2.3

JAN - APR OCCUPANCY

2025 Rank	City	Jan - Apr. 2025	Jan - Apr. 2024	% Change 25 vs 24
1	Miami-Dade	82.1%	81.2%	1.2%
2	Tampa Bay	80.8%	75.9%	6.4%
3	Oahu Island	78.8%	79.4%	-0.9%
4	New York	77.6%	77.2%	0.6%
5	Las Vegas	76.7%	80.7%	-5.0%
6	Orlando	75.9%	75.6%	0.5%
7	Phoenix	74.7%	76.8%	-2.7%
8	Los Angeles	71.6%	68.7%	4.3%
9	San Diego	70.7%	71.6%	-1.3%
10	Anaheim	69.8%	68.0%	2.6%
11	Dallas	65.6%	65.8%	-0.3%
12	Boston	65.3%	65.4%	-0.1%
13	New Orleans	64.8%	66.9%	-3.1%
14	Washington, DC	64.4%	65.2%	-1.2%
15	San Francisco	64.2%	60.2%	6.6%
16	Atlanta	63.9%	64.0%	-0.1%
17	Nashville	62.3%	64.8%	-3.9%
18	Seattle	62.1%	62.5%	-0.7%
19	Houston	61.4%	62.2%	-1.3%
20	Denver	60.1%	62.3%	-3.4%
21	Philadelphia	59.4%	58.0%	2.4%
22	Saint Louis	56.2%	54.6%	2.9%
23	Chicago	55.5%	54.6%	1.6%
24	Minneapolis	52.2%	50.3%	3.8%
25	Detroit	52.0%	53.4%	-2.5%
Source: STR				

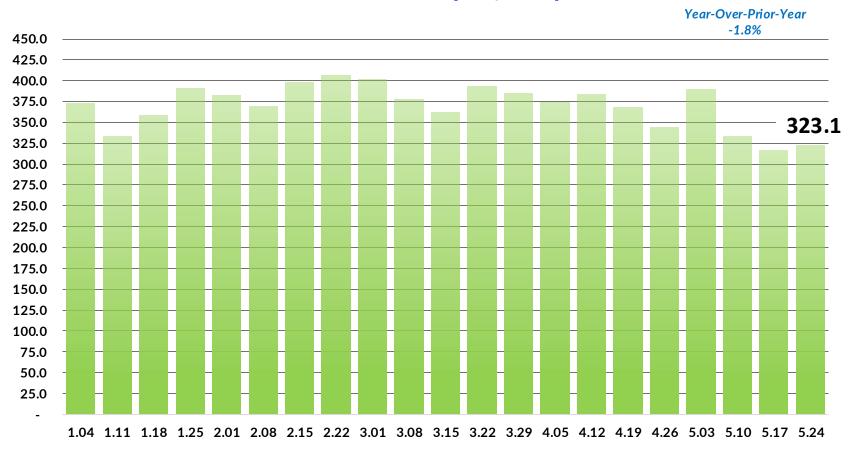
JAN - APR ROOM RATE

2025 Rank	City	Jan - Apr. 2025	Jan - Apr. 2024	% Change 25 vs 24
1	Oahu Island	\$284.17	\$281.45	1.0%
2	Miami-Dade	\$274.90	\$266.97	3.0%
3	New York	\$262.11	\$249.31	5.1%
4	San Francisco	\$241.93	\$225.89	7.1%
5	Orlando	\$221.03	\$212.63	3.9%
6	Phoenix	\$216.70	\$217.57	-0.4%
7	New Orleans	\$214.29	\$182.48	17.4%
8	Tampa Bay	\$208.90	\$197.65	5.7%
9	Las Vegas	\$207.38	\$219.21	-5.4%
10	Anaheim	\$202.80	\$204.10	-0.6%
11	San Diego	\$201.15	\$197.78	1.7%
12	Washington, DC	\$197.52	\$185.33	6.6%
13	Boston	\$195.85	\$192.98	1.5%
14	Los Angeles	\$194.31	\$191.96	1.2%
15	Nashville	\$170.35	\$170.55	-0.1%
16	Seattle	\$152.76	\$150.75	1.3%
17	Philadelphia	\$142.47	\$141.29	0.8%
18	Chicago	\$141.02	\$134.67	4.7%
19	Denver	\$135.48	\$135.01	0.3%
20	Dallas	\$134.02	\$132.60	1.1%
21	Atlanta	\$129.89	\$125.15	3.8%
22	Houston	\$125.63	\$119.64	5.0%
23	Minneapolis	\$123.01	\$125.50	-2.0%
24	Saint Louis	\$122.30	\$121.32	0.8%
25 Source: STR	Detroit	\$118.60	\$117.40	1.0%

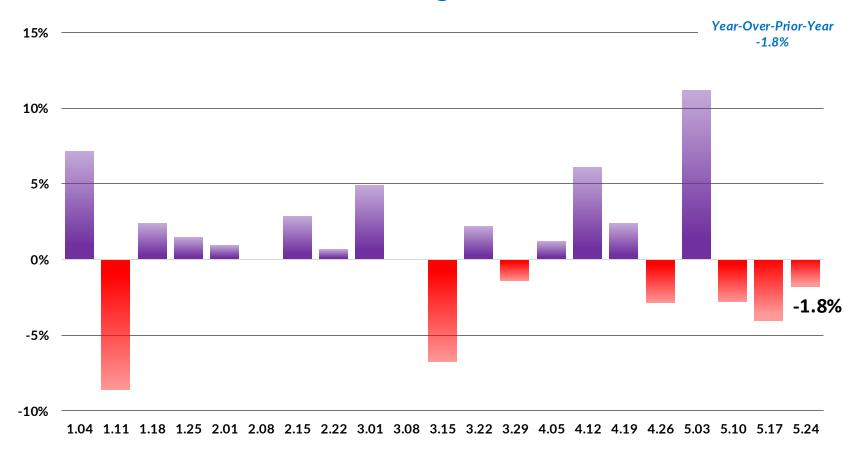
JAN - APR REVPAR

2025 Rank	City	Jan - Apr. 2025	Jan - Apr. 2024	% Change 25 vs 24
1	Miami-Dade	\$225.71	\$216.65	4.2%
2	Oahu Island	\$223.81	\$223.58	0.1%
3	New York	\$203.49	\$192.36	5.8%
4	Tampa Bay	\$168.73	\$150.01	12.5%
5	Orlando	\$167.78	\$160.68	4.4%
6	Phoenix	\$161.82	\$167.03	-3.1%
7	Las Vegas	\$158.98	\$176.86	-10.1%
8	San Francisco	\$155.23	\$136.01	14.1%
9	San Diego	\$142.14	\$141.57	0.4%
10	Anaheim	\$141.52	\$138.81	2.0%
11	Los Angeles	\$139.20	\$131.91	5.5%
12	New Orleans	\$138.95	\$122.05	13.8%
13	Boston	\$127.97	\$126.26	1.4%
14	Washington, DC	\$127.21	\$120.75	5.3%
15	Nashville	\$106.06	\$110.48	-4.0%
16	Seattle	\$94.81	\$94.23	0.6%
17	Dallas	\$87.91	\$87.26	0.7%
18	Philadelphia	\$84.61	\$81.95	3.2%
19	Atlanta	\$83.05	\$80.10	3.7%
20	Denver	\$81.49	\$84.10	-3.1%
21	Chicago	\$78.25	\$73.56	6.4%
22	Houston	\$77.14	\$74.39	3.7%
23	Saint Louis	\$68.72	\$66.24	3.7%
24	Minneapolis	\$64.17	\$63.08	1.7%
25	Detroit	\$61.71	\$62.68	-1.5%

Miami-Dade County Weekly Hotel Demand Rooms Sold (in 1,000s)

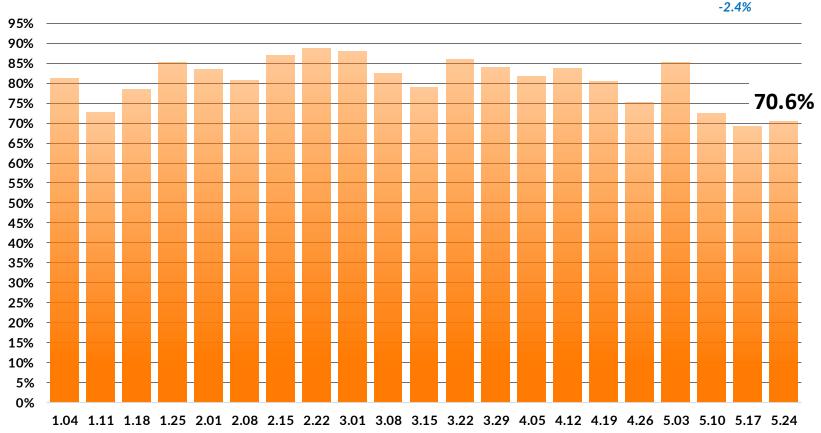


Miami-Dade County Weekly Hotel Demand Rooms Sold % Change Year over Prior Year

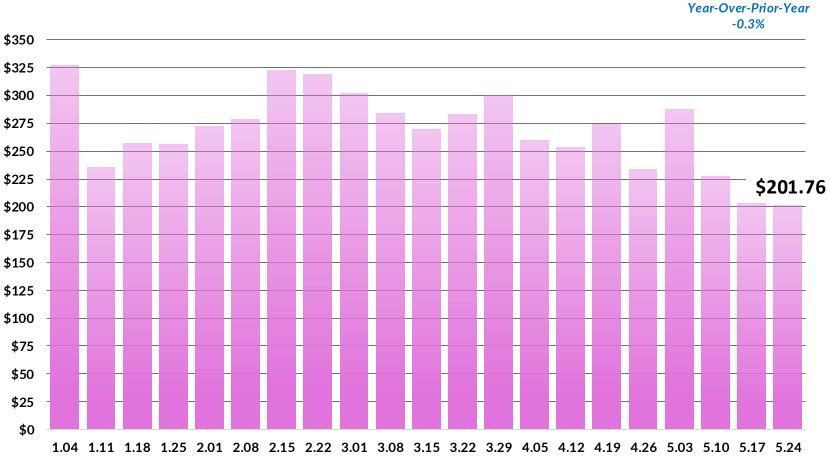


Miami-Dade County Weekly Hotel Occupancy (%)

Year-Over-Prior-Year

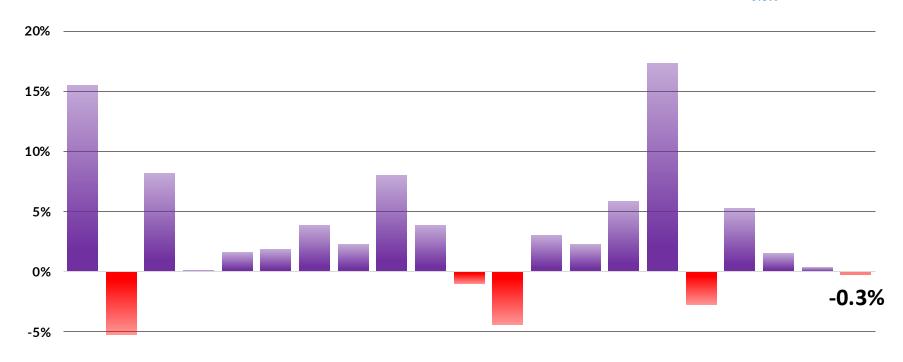


Miami-Dade County Weekly Hotel Average Daily Rate (ADR)



Miami-Dade County Weekly Hotel ADR % Change Year Over Year

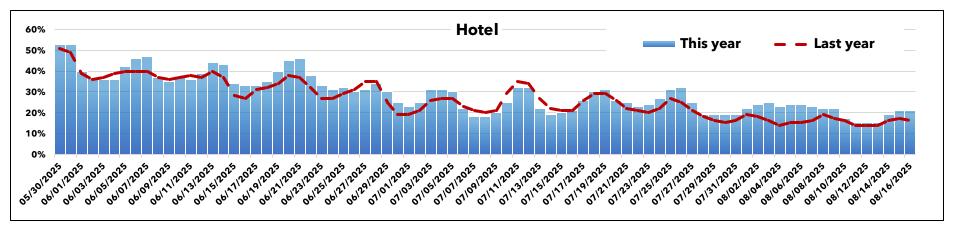
Year-Over-Prior-Year -0.3%

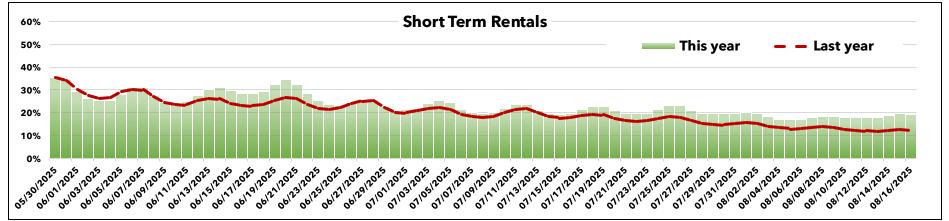


1.04 1.11 1.18 1.25 2.01 2.08 2.15 2.22 3.01 3.08 3.15 3.22 3.29 4.05 4.12 4.19 4.26 5.03 5.10 5.17 5.24

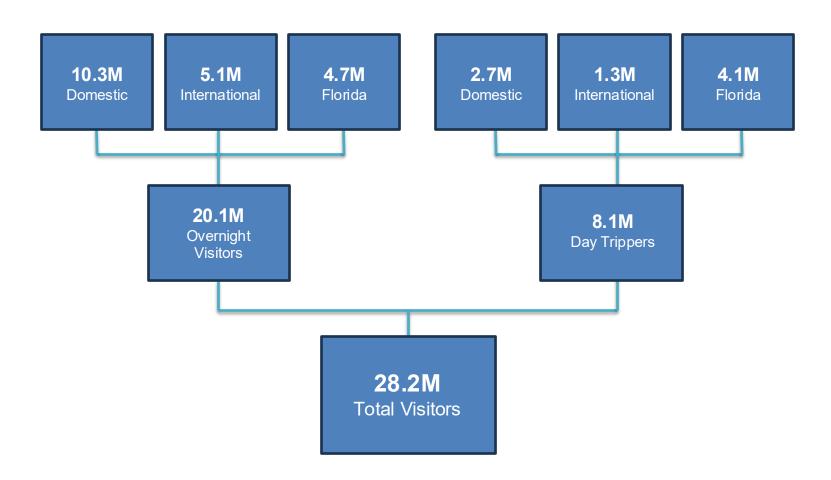
-10%

Miami-Dade County Weekly Reserved Occupancy As of May 25, 2025





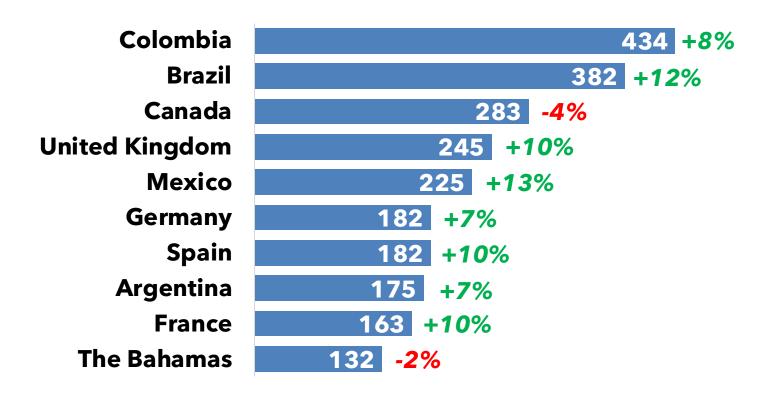
Greater Miami and Miami Beach Visitors - 2024



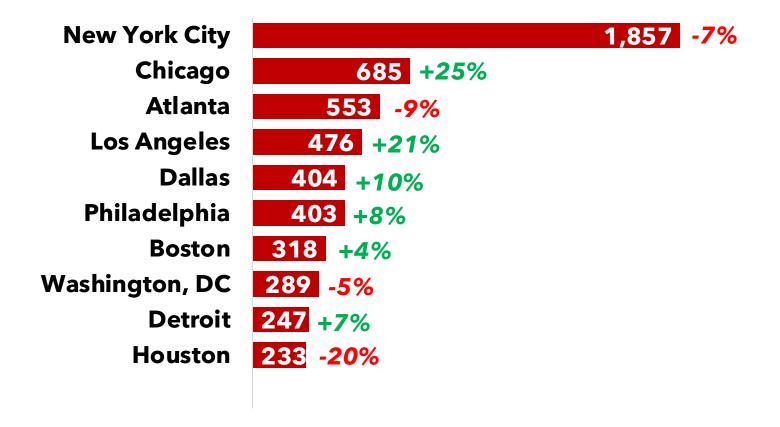
Greater Miami & Miami Beach Overnight Visitors (1,000s)

	2021	2022	2023	2024	2024 v 2023
Domestic Overnight Visitors	8,719	10,369	10,031	10,281	2%
International Overnight Visitors	3,747	4,743	4,905	5,133	5%
Florida Resident Overnight Visitors	3,450	4,057	4,362	4,694	8%
Total Overnight Visitors	15,915	19,169	19,298	20,107	4%

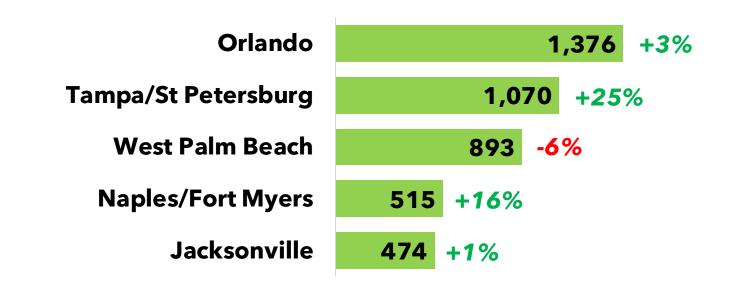
2024 Top 10 International Overnight Visitor Markets (in 1,000s)



2024 Top 10 Domestic Overnight Visitor Markets (in 1,000s)



2024 Top 10 Florida Resident Overnight Markets (in 1,000s)



Total Visitor Spend - 2024								
Segment	2021 (\$B)	2022 (\$B)	2023 (\$B)	2024 (\$B)	Variance to 2023 (%)			
Domestic	\$9.8	\$11.4	\$10.7	\$11.0	+3%			
International	\$6.5	\$6.1	\$6.6	\$7.0	+5%			
FL Resident	\$3.0	\$3.4	\$3.8	\$4.0	+5%			
Total	\$19.2	\$20.8	\$21.1	\$22.0	+4%			



2024 - Another Record Year

55.9 million total passengers (+3.5%)

Highest-ever passenger count / 3rd consecutive record year

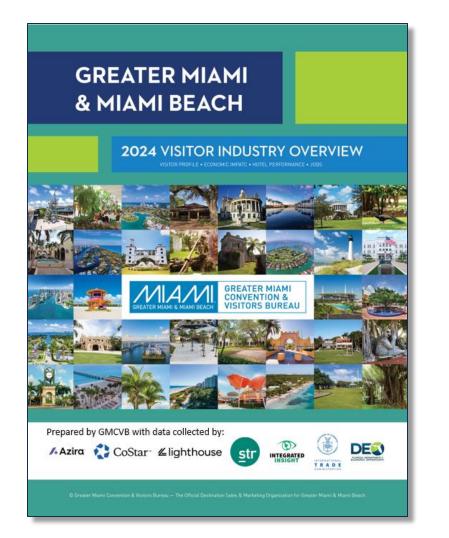
25.2 million international travelers (+6.8%)



2024 - Another Record Year

8.2 million total cruise passenger (+12.8%)

Highest-ever passenger count / 2nd consecutive record year





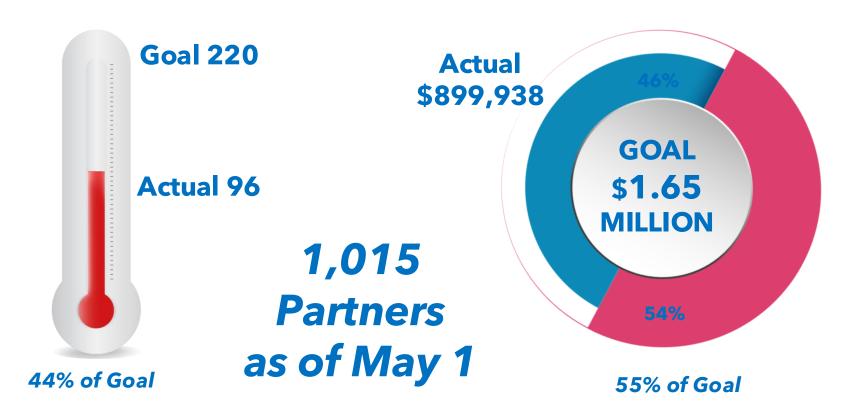
GMCVBResearch.com

Thank You Partners

Partnership Update - Oct 2024 to Apr 2025

New Partners to Date

Partner Dues Revenue to Date



New Members since October 1, 2024 - Welcome!

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• 107 Taste Asian Restaurant • A Joy Wallace Catering, Design and Special Events • a'Riva • Aloft Coral Gables
   • Aloha Fridays Hotel • Andres Carne de Res Miami • ARCANO - Sabores de Esencia Hispana • Arya Hotel and Suites

    Athena Global Advisors
    B&B Hotel Miami Airport
    Beach Plaza Hotel
    Best Day Brewing

 • Best Western Plus Miami Executive Airport Hotel & Suites • Blackhawk Network - Restaurant Finder • Bonsai Sushi Bar

    Cadet Hotel
    Candlewood Suites Miami Exec Airport
    Kendall
    Casa Madera
    Cavalier South Beach Hotel

    Chef Christian IIc
    Claudie Restaurant
    Comfort Inn and Suites Miami international Airport
    Compost
    Glass For Life

    Conex Exhibition Services LLC • Dragonfly Expeditions • Earls Miami Worldcenter • EES Agency • Ensenada Miami

          • Event More • Event Services Group Florida • Feel One World • FHTglobal • Flamingo Bus Miami Tours

    Florida Meeting Services
    FPL Solar Amphitheater at Bayfront Park
    Fractal Studio Corp
    Gato Gordo Gallery

    Global Allure USA LLC
    Global Empowerment Mission
    Global Luxury Suites at The Variety
    GravyWork Inc

        • Grove 27 by Roami • GuideAlong • Habitat Brickell by Roami • Hereford Grill • Hip Rock Star Advertising
                        • Home2 Suites by Hilton • Hotel Henrosa • Il Pizzaiolo - Neapolitan Pizzeria

    La Grande Boucherie Miami
    Los Virtuality - Interactive Entertainment

                  • M2 Miami • Mad Club • Mad Live • Mangrove • Mela Water • Mews • Mimi Chinese

    Mister W Full Service Concierge LLC
    Motek 27 Miami Beach
    Motek Aventura

                           • Motek South Beach • North South Net, Inc • Novatore Cucina & Bar

    Nuitee
    Nusr-Et Steakhouse Miami
    Oceanside Hotel
    Oneder, Inc.
    Ossobuco Coconut Grove

    Petty International Tours
    Price 4 Limo Miami
    Regency Miami Airport by Sonesta
    Residence Inn Doral Mall Area

    Seaside Apartment Hotel
    Sentral Alea Miami
    Sentral Wynwood
    Shiso
    Sir Winston
    Sixty Vines
    Sky Tours Miami

• SORA by Hotel Collection • STK Steakhouse Aventura • Surfrider Foundation Miami Chapter • Suviche Hospitality Group
        • The Daydrift • The Local House • The Miami Womans Club • The Mutiny Hotel • The Shelborne by Proper
• The Surf Club Restaurant • The Tourism Lab • Think Creative Production House LLC • Topgolf Miami Gardens • VIP Global

    Vital Beverage
    Waldorf Towers
    Waterside Hotel
    Wynwood Chamber of Commerce
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GREATER MIAMI & THE BEACHES















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Thank You Expo Table Sponsors









































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H.O.T. Challenge Sponsors

PLATINUM - \$10,000



<u>Ntara</u>



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Fontainebleau Miami Beach rbb Communications Republica Havas Sunny Isles Tourism & Marketing Council

BRONZE - \$3,800

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Expedia Group
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Greater Miami Chamber of Commerce

Greenberg Traurig
Homestead Miami Speedway
Hyatt Regency Miami
Intercontinental Hotel Miami
Joe's Stone Crab
JRM Construction Management
Kiwanis Club of Little Havana
Loews Miami Beach Hotel
Logan Capital Management
Miami Beach Convention Center
Miami Dolphins
Miami Lakes Hotel

Miami Marlins
Miami Marriott Biscayne Bay Hotel
Ocean Bank
Orange Bowl Committee
Overtown Children & Youth Coalition
Pinnacle Live!
Royal Palm South Beach Hotel
Think Hospitality
United Airlines
Vaughan Nelson

HOT Challenge Record Fundraising - \$250,000





ORGANIZED BY THE GREATER MIAMI CONVENTION & VISITORS BUREAU

Keys to Success



Total Miami Beach Convention Center Production

October 2024 by end of May 2025



Total Definite Bookings: 9



Total Room Nights: 46,978



Total Economic Impact: \$95,218,141.51

New Miami Beach Convention Center City-Wide Bookings

October 2024 through end of May 2025



17TH World Architecture Festival

Dates: 11/8-15/2025

Total Room Nights: 2,105



Coindesk Concensus

Dates: 5/3-8/2026

Total Room Nights : 4,500



White Collar Crime Institute

Dates: 3/2-4/2027

Total Room Nights: 1,790



Transport Logistics Americas & Air Cargo Americas

Dates: 11/9-14/2025 Total Room Nights: 2,322



The Hospitality Show

Dates: 10/30/2026-11/5/2026 Total Room Nights: 4,720



The Aesthetics MEET

Dates: 4/15-18/2027

Total Room Nights: 6,272



iConnections Global Alts

Dates: 2/19-28/2026 Total Room Nights: 6,597



PCMA Convening Leaders

Dates: 1/8-13/2027

Total Room Nights: 1,790



Coindesk Concensus

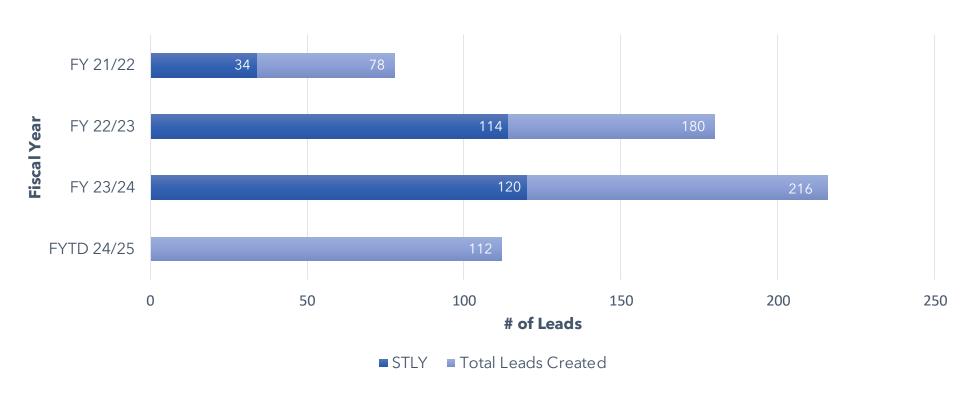
Dates: 5/3-6/2027

Total Room Nights: 4,500

Hot Tentatives

#	Account Name	Lead Name	Mtg Start	Mtg End	Peak	Rmnts	Show Attendees
1	AVEVA	AVEVA IGNITE	1/31/2026	2/5/2026	1,200	4,800	1,500
2	Salesforce, Inc.	Salesforce	5/13/2026	5/22/2026	3,000	9,580	3,000
3	Realcomm	Realcomm IBcon	6/5/2026	6/11/2026	500	1,750	1,200
4	Verkada	VerkadaOne	8/28/2026	9/4/2026	1,560	3,950	2,000
5	Burger King Corporation	Burger King Restaurant Owner Mtg	10/5/2026	10/11/2026	800	2,300	1,200
6	The International Air Cargo Association	TIACA Air Cargo Forum	10/22/2026	10/29/2026	600	2,400	1,000
7	Adobe Inc.	Adobe MAX	11/5/2026	11/13/2026	4,000	16,400	10,000
8	Informa Markets	СРНІ	5/23/2027	5/29/2027	600	1,800	1,000
9	Salesforce, Inc.	Salesforce	6/10/2027	6/19/2027	3,000	9,580	3,000
10	International Gay & Lesbian Travel Association	IGLTA	10/2/2027	10/10/2027	500	2,122	2,400
11	Bitcoin	Bitcoin Miami	4/18/2028	4/24/2028	1,500	6,145	20,000
12	American Public Transportation Association (APTA)	Rail Conference	6/19/2028	6/29/2028	1,015	4,335	1,300
13	Delta Sigma Theta Sorority Inc	Southern Regional Conference	8/14/2028	8/21/2028	1,800	5,795	3,000
14	American Academy of Dermatology	Annual Meeting	3/19/2029	3/27/2029	7,000	30,660	19,000
15	American Planning Association (APA)	Annual Convention	4/25/2029	5/3/2029	1,650	6,330	5,000
16	Building Owners & Managers Association	International Conference & Expo	6/20/2029	6/28/2029	1,500	5,100	2,500
17	Cisco Systems, Inc.	Cisco Partner Summit	11/1/2029	11/9/2029	2,600	11,778	3,000
18	The Aesthetic Society	The Aesthetic MEET	4/21/2030	4/30/2030	1,600	6,272	3,000
19	American Association of Orthodontists	AAO Annual Session	4/25/2033	5/2/2033	4,000	14,480	19,000

Miami Beach Convention Center Tentative Leads



Miami Beach Convention Center Annuals

#	Account Name	Booking Name	Month	Peak	Rmnts	Attendees
1	Emerald Expositions, LLC (OMBAS)	Miami Beach Antique Show	January	1,000	2,000	5,000
2	Informa Markets	CosmoProf	January	2,000	8,500	15,000
3	Informa Markets	Tissue World	January	500	2,100	5,000
4	Cabana	Cabana Show	January	50	100	300
5	Informa Markets	Miami International Boat Show	February	1,528	8,162	100,000
6	Part Base Inc	Part Base Expo	February	50	10	5,000
7	JIS -Jewelers International Showcase	Spring Show	March	1,500	7,000	5,000
8	Natural Disaster	Natural Disaster	March	50	100	3,500
9	Informa Markets	Seatrade Cruise Global	April	2,500	10,500	10,000
10	eMerge Americas, LLC	eMerge	April	242	692	12,000
11	Swimwear Association Of Florida	Swimwear Show	May	250	750	7,500
12	Terrapin Inc.	Aviation Festival	May	50	100	3,500
13	Elite Exhibitions	Cruise Ship Interiors	June	300	800	3,000
14	Beyond Luxury Media Ltd	LE Miami	June	500	2,500	1,800
15	Informa Markets	World Health Expo	June	458	1,860	10,000
16	American Black Film Festival	American Black Film Festival	June	100	600	3,000
17	Reed Exhibitions	Florida Supercon	July	312	1,346	20,000
18	South Florida Auto-Truck Dealers Assn.	Miami International Auto Show	August	50	100	10,000
19	World Trade Center Miami	America's Food and Beverage Show	September	500	3,600	3,000
20	Informa Markets	Food Hospitality LATAM	September	300	1,000	3,000
21	Exposition Development Company	Independent Hotel Show	September	50	100	1,000
22	JIS -Jewelers International Showcase	Fall Show	October	1,500	7,000	5,000
23	Les Nouvelles Esthetiques & Spa	International Congress on Esthetics	October	125	400	3,000
24	International Air Cargo Association	Air Cargo Show	November	500	2,400	4,000
25	MCH Basel Exhibition Ltd. (Art Basel)	Art Basel	December	1,800	10,000	80,000

In-Hotel Sales Production

October 2024 through end of May 2025



Total Sales Leads: 1,839



Total Definite Bookings: 467



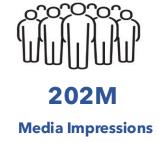
Total Room Nights: 245,197



Marketing Efforts by the Numbers (Oct 1, 2024 - April 30, 2025)









5.9M Visitor Sessions 259K
Attributable Hotel
Bookings
+28%



1:12
Average Engagement
Time



25,073
Travel Agents Trained



Page views

Marketing Communications by the Numbers (Oct 2024 - Apr 2025)





16.7 Billion
Earned Impressions



68 Media Hosted



000

\$72.1 MillionTotal Earned Media Value



4.5%
Average Influencer
Engagement Rate



1.2 Million
Influencer Reach



18
Influencer Collabs

Art Basel Miami Beach

Major Annual Events









































Major Annual Events

























Transformative Sporting Events



June 14 - July 13, 2025



January 2, 2026



March 5 - 17, 2026



June 11 - July 19, 2026





November 6 - 8, 2026





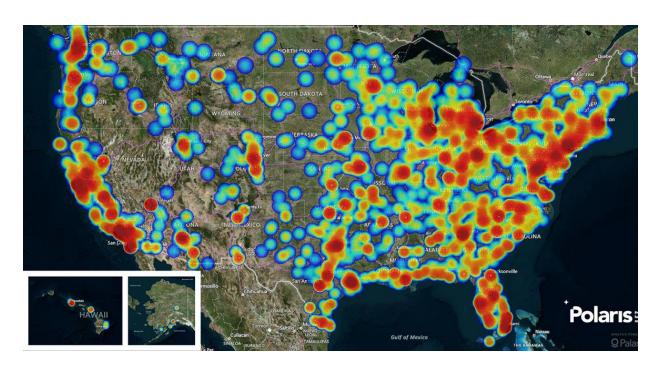
Kathy Fernandez Rundle Miami-Dade State Attorney

Human Trafficking

Katherine Fernandez Rundle State Attorney



The Beginning



In 2012, as a result of national reports indicating Florida ranked #3 in the nation, and Miami-Dade ranked #1 in Florida for the number of reported Human Trafficking victims, we created a Human Trafficking Unit in our office. We, the police and service provider communities, quickly learned that we had a lot more learning to do and we needed to improve our response to HT incidents in our community.

I went on a mission to learn who the victims and perpetrators were of this unspeakable modern-day slavery. With each case, we continued to learn and create better practices in the fight against Human Trafficking.

Human Trafficking Facts



- Florida Ranks #3 in the nation.
- Miami-Dade is #1 in Florida.
- Forced labor and human trafficking is a \$150 billion industry worldwide, and \$32 billion industry in the U.S.
- The average sex trafficking victim may be forced to have sex up to 20 or more times a day 7 days a week.
- In the U.S., 1 in 3 runaway teens are recruited for commercial sex within 48 hours of leaving home.
- Victims are subjected to prostitution as early as 11-13 years old.
- "Data shows that in the United States approximately 40 percent of sex trafficking victims are recruited online, making the Internet the most common place where victim recruitment takes place," Alexandra Gelber, the Deputy Chief for Policy and Legislation at the Child Exploitation and Obscenity Section of the United States' Department of Justice, shared.

Human Trafficking Facts in Miami-Dade County

Since the start of the unit in 2012, my office has worked with 1287 victims and has filed 906 human trafficking related cases. Our hotline has answered 2893 calls. The victim demographics from filed cases include the following:

AGE

- 36% Minors
- 64% Adults (with the majority of the adult victims ranging between 18-24 years old.)

LOCAL vs. NON-LOCALS

- 65% identified being a local.
- 35% identified not being a local.

SEX

- 91% Female
- 9% Male

RACE

- 37% African American
- 32% Anglo/White
- 26% Hispanic
- 5% Other

* These statistics will vary slightly with each new case that is filed.

Prior Major Events in Miami



Super Bowl LIV - 2020

- 47 Arrests

- 20 Victims Rescued (11 out of state, 4 out of country)

2023 Formula 1 - Miami Grand Prix

- 65 Arrests

- 6 Victims Rescued

2024 Formula 1 - Miami Grand Prix

- 50 Arrests

- 2 Victims Rescued

We Need Your Help



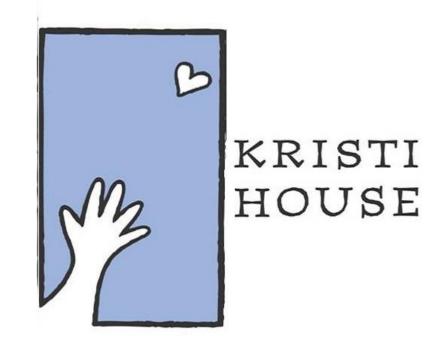
305 - FIX - STOP



David Whitaker

President & CEO Greater Miami Convention & Visitors Bureau

Todays Proceeds to Benefit:



KristiHouse.org

What Are You Thinking?

Let's hear from you!

Take out your phone and scan this QR code now.





What word best defines
Greater Miami & Miami Beach
as a premier visitor
destination?



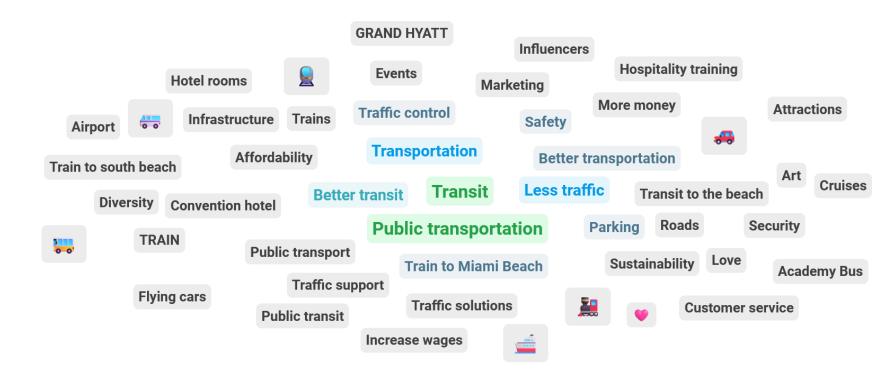


What is Greater Miami & Miami Beach's greatest asset to attract visitors?





What is needed for Greater Miami & Miami Beach to reach it's full potential as an elite visitor destination?





What event generates the most impactful brand awareness for Greater Miami & Miami Beach?

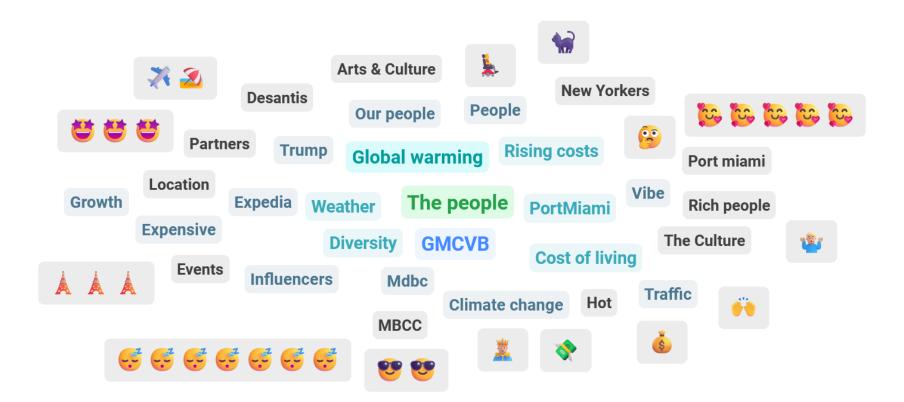




Greater Miami & Miami Beach's future is....?









What is the most important thing that the GMCVB should focus on?







Rolando Aedo
Chief Operating Officer
Greater Miami
Convention & Visitors Bureau

Sustainable Tourism Pillars



Environmental & Sustainable Operations

Autism & Neurodiversity

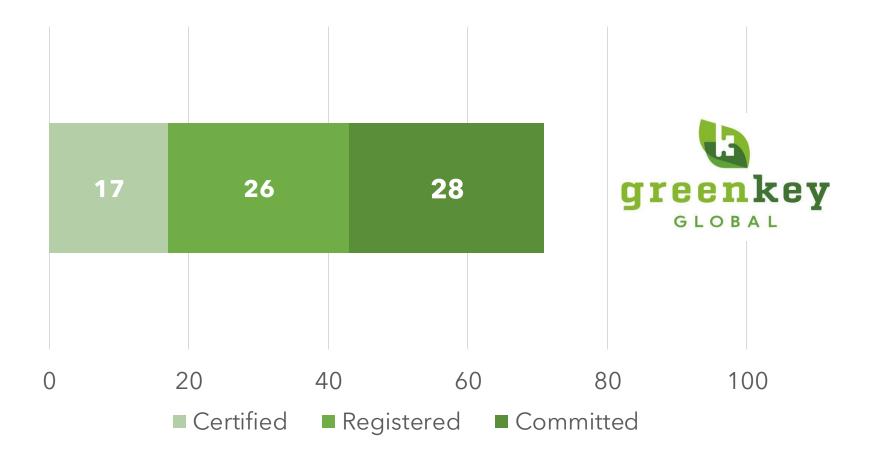
Accessible Travel







71 hotels in Green Key Global certification pipeline



Certified Hotels

Acqualina Resort &

Residences on the Beach

444

Cadillac Hotel & Beach Club

666

Circa 39 Hotel

L3 L3 L3

Hyatt Regency Coral Gables

6 6 6 6

Hyatt Regency Miami

b b b

Mr. C Miami | Coconut Grove

la la la

Novotel Miami Brickell

666

Ritz Carlton Coconut Grove

L3 L3 L3

Sole Miami, A Noble House

Resort

The Altair Hotel Bay Harbor

la la la

The Palms Hotel & Spa

6 6 6

W South Beach

la la la la

AC Hotel Miami Beach

Scheduled Audit

Aloft Miami Doral

Scheduled Audit

Element Miami Doral by

Westin

Scheduled Audit

JW Marriott Marquis Miami

Scheduled Audit

The Goodtime Hotel Miami

Beach

Scheduled Audit





Exclusive 50% Discount for GMCVB Partners

As a GMCVB Partner, you are eligible for special pricing:

- Regular Membership fee of \$950.00 | GMCVB Partner cost \$807
- Virtual audit required for certification (every 3 years): \$500
- Total Regular cost: \$1450 | GMCVB Partner Total cost: \$1307
- GMCVB 50% subsidy first-time members for a total savings of \$796!

Your cost after GMCVB contribution: \$654

Payment Schedule for Discounted Price:

At time of registration: \$154

At time of audit: \$500

Currently certified hotels will receive credit on renewal



GMCVBGreenKey.com

In Progress

1 Hotel South Beach	JW Marriott Miami Brickell
Aloft Miami Dadeland	Kimpton Surfcomber
Aloft Miami Doral	Kovens Conference Center
Andaz Miami Beach	Lennox Hotels Miami Beach
B&B Hotel Miami Airport	Loews Coral Gables Hotel
Best Western Plus Atlantic Beach Resort	Loews Miami Beach Hotel
Courtyard Marriott Miami Downtown	Miami Airport Marriott Connection
Courtyard Miami Beach South Beach	Miami Beach Convention Center
Dream South Beach	Miami Marriott Biscayne Bay
EAST, Miami Hotel	Mondrian South Beach
Eb Hotel Miami	The Sunny
Element Miami International Airport	Pelican Hotel
Embassy Suites by Hilton Miami International Airport	Radisson Resort Miami Beach
Faena Hotel Miami Beach	Residence Inn by Marriott Miami Aventura Mall
Flamingo Adventures Everglades National Park	Residence Inn Miami Sunny Isles Beach
Grand Beach Hotel Miami Beach	Sheraton Miami Airport Hotel & Executive Meeting Center
Grand Beach Hotel Surfside	SLS Lux
Hilton Bentley Miami/South Beach	St Regis Bal Harbour Resort
Holiday Inn Miami Beach-Oceanfront	The Elser Hotel and Residences Miami
Holiday Inn Miami International Airport	The Gates Hotel South Beach
Hotel AKA Brickell	The Local House
Hotel Croydon	The Ritz-Carlton Key Biscayne, Miami
Hotel Trouvail Miami Beach	The Standard Spa Miami
Hyatt Place Miami Aiport - East	The Tower Residences at The Ritz-Carlton greenkey
Indigo Miami Brickell	Thompson Miami Beach G L O B A L







Sustainability Fact Sheet

The reimagined Miami Beach Convention Center (MBCC) is committed to supporting sustainability and climate change actions as part of its corporate social responsibility program. See all our green building features and sustainability programs.



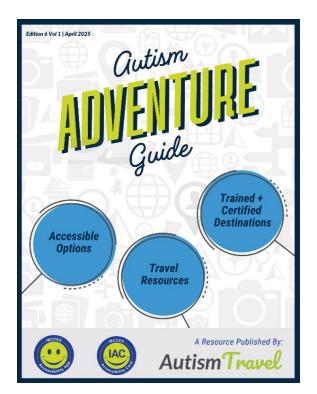










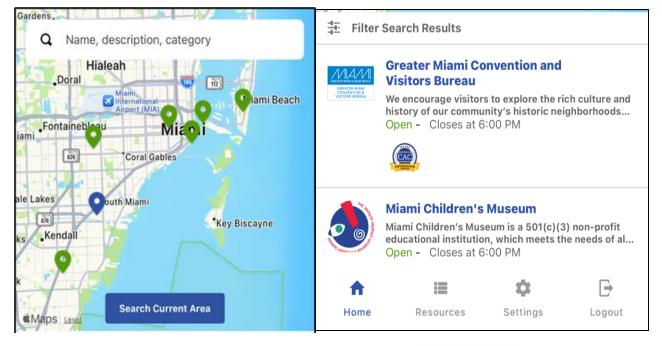






AutismTravel.com

Certified Autism Destination





















May 16-17, 2025 Loews Miami Beach





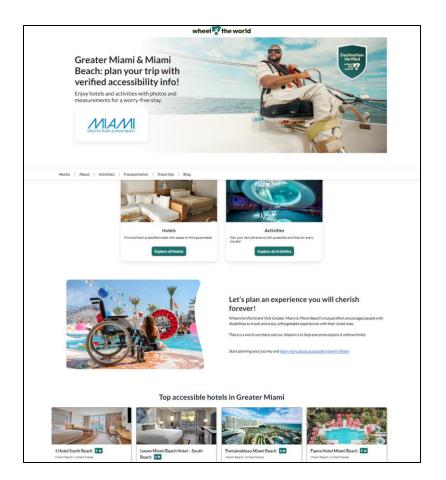


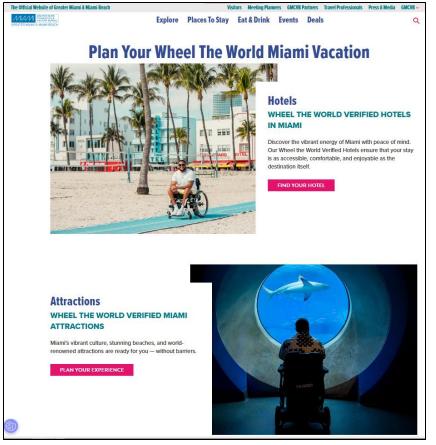






Every 3rd Thursday of May May 15th 2025





WheelTheWorld.com

Verified Partners

1 Hotel South Beach

Adrienne Arsht Center for the Performing Arts of

Miami-Dade County

Art Deco Welcome Center

Axel Beach Miami · South Beach

Big Bus Tours Miami

Colony Theater

Eden Roc Miami Beach

Faena Hotel Miami Beach

Fontainebleau Miami Beach

Hilton Bently Miami / South Beach

Hyatt Regency Coral Gables

Iberostar Waves Berkeley Shore

LGBT Visitor Center

Lincoln Road Shopping District

Loews Miami Beach Hotel – South Beach

Miami Beach Bandshell

Miami Beach Botanical Garden

Miami Beach Convention Center

Miami Beach Visitor Center

Miami Children's Museum

New World Center

Pérez Art Museum Miami

Phillip & Patricia Frost Museum of Science

Royal Palm South Beach Miami

Shake-A-Leg

St. Regis Bal Harbour Resort

The Bass

Wolfsonian-FIU

Wynwood Walls





GMCVB Sustainable Tourism Ecosystem



Join us on our Sustainable Tourism Journey

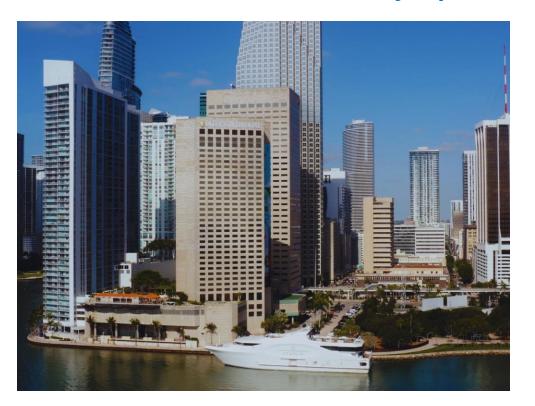


David Whitaker

President & CEO Greater Miami Convention & Visitors Bureau

SAVE THE DATE 2025 GMCVB Annual Partner Planning Workshop

Powered by Expedia



Wednesday, July 2, 2025 11 a.m. - 4 p.m. reception to follow

100 Chopin Plaza Miami, Florida 33131

SAVE THE DATE 2025 GMCVB Annual Meeting



Thursday, November 6, 2025 3 p.m. - 5 p.m. reception to follow

Coastal Convention Center Fontainebleau Miami Beach

4441 Collins Avenue Miami Beach, Florida 33140

Door Prizes!

\$200 Gift Certificate

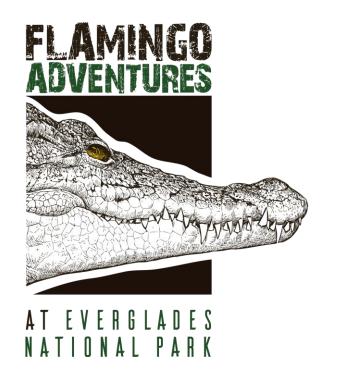


8080 SW 67 Avenue, Miami, FL 33014 305-662-6855



4.6 ★★★★ 1,877 Google reviews

Everglades 2-Night Getaway



Two-night stay for two in a one-bedroom suite at the Flamingo Lodge, daily continental breakfast for two, and a 90-minute guided boat tour for two within the backcountry Everglades National Park

2 Tickets to Opening Match



Saturday, June 14

Group A: Al Ahly FC v Inter Miami CF Hard Rock Stadium, Miami, 8:00 PM

2 VIP Festival Passes





Jeff Friday
Founder & CEO
Jeff Friday Media
(JFM)

A film by Florida Film House & Romeo Land Studios

THE REJECT

Inspired by the Kionne L. McGhee Story



Kionne McGhee

Vice Chairman Miami-Dade County Board of County Commissioners District 9



David Whitaker

President & CEO Greater Miami Convention & Visitors Bureau



Thank You Partners

