

# ANNUAL PLANNING WORKSHOP JULY 2, 2025

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# WITH YOU TODAY:



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# MAXIMIZING WEBSITE TOOLS & PARTNER EXPOSURE

FRAMING THE OPPORTUNITY
BREAKOUT DISCUSSIONS
SHARING OUR FINDINGS
WRAP-UP & NEXT STEPS

## FRAMING THE OPPORTUNITY

# 12+ MILLION annual website visitors 7+ MILLION

### annual partner pageviews 150,456 HOURS spent on our website each year



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### FRAMING THE OPPORTUNITY

GMCVB's website is loaded with rich content that outperforms engagement across Florida and four major competing destinations that were sampled in our study.







GREATER MIAMI CITIES & NEIGHBORHOODS

Discover our rich tapestry of unique and culturally vibrant cities and neighborhoods.

We invite you to come visit, and immerse yourself.

From glittering South Beach and tree-lined, bohemian Coconut Grove to vibrant hubs of Caribbean heritage, such as Little Havana and Little Haiti, each neighborhood in Miami is a unique destination unto itself, thanks to the diverse



LANDING PAGES



#### MIAMI EVENTS & FESTIVALS

Immerse yourself in the vibrant rhythm of Greater Miami & Miami Beach's year-round lineup of events, where every moment is infused with excitement and culture.

From world-class music festivals and art fairs to exhilarating sporting events and culinary extravaganzas, Miami offers an endless array of experiences for every taste and interest. Dance the night away at the renowned <u>Ultra Music Festival</u>, discover masterpieces at <u>Art Basel Miami Beach</u>, or cheer on your favorite teams at the <u>Miami Open</u>. With its diverse



**EVENTS** 



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## FRAMING THE OPPORTUNITY

Website Authority is another metric that matters – it measures a site's visibility and credibility – both critical in driving Organic traffic. With a score of 60, we outperform Ft. Lauderdale (54), the Keys (53), Tampa (54), and most of Florida – even Las Vegas (59), and are neck-and-neck with biggies like Orlando (61), Chicago (62) and New York City (63)

There are a lot of tools, and above all, the Partner Extranet that is the "content management system" for your Listing on our website. Common challenges for content (and a big part of our workshops) will be to speak to:

- Visibility
- Categorization
- Images and Video
- Additional GMCVB marketing/communications channels
- Other ways we can partner for success



#### **Partner Extranet Login**







### BREAKOUT DISCUSSIONS -BRAINSTORMING STRATEGIES & TACTICS







### **OUR DISCUSSION TOPICS**

We'll be breaking into discussion groups, with facilitators for each group. Here are the topics we'd like each group to discuss / brainstorm:

- Group One: Listings and Calendar Posts how can we improve them, make them more engaging, and make the content better?
- **Group Two: Website Search and Filters -** is your business easy to find, are the filters intuitive, do they capture all the different kinds of partners?
- **Group Three: Cross-Promotional Opportunities -** how could your listings be served up with more frequency, in more places, or be contextually aligned better?
- **Group Four: Tools & Support Needs -** what kind of guidance, training, tools would be helpful to you to better manage your listing and maximize impressions?



Partner Extranet Login







### **GROUP SHARING** -QUICK RECAPS AND POLLS





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### WRAP-UP & NEXT STEPS -UPCOMING EVENTS, TOOLS & ENHANCEMENTS





