



Dear Friends,

For more than 30 years, the GMCVB has organized the Hospitality Open Tournament, better known as the H.O.T. Challenge, to benefit the Black Hospitality Initiative (BHI). With your help, we have raised more than \$3 million to fund scholarships for African American students to study hospitality at local universities. This has allowed us to support more than 350 students, many of whom have gone on to become the tourism professionals of today.

Now more than ever, we need your continued and expanded support where possible. Please join us on April 28th at the Miami Beach Golf Club. In addition to supporting this amazing program, you will be able to experience best-in-class golf, high-profile networking and great food and drink. You will also have a chance to meet some of the students that you are impacting through your generous support.

Thank you for your support. It is truly appreciated.

**REGISTRATION FORM** Please circle your Level of sponsorship and list players' names below:

<b>PLATINUM</b>	<b>GOLD</b>	<b>SILVER</b>	<b>BRONZE</b>	<b>DELUXE EXPO</b>	<b>EXPO</b>
\$5,000	\$4,000	\$3,000	\$1,000	\$2,000	\$1,200

PLAYER NAME #1 (PHONE / E-MAIL)

PLAYER NAME #2 (PHONE / E-MAIL)

PLAYER NAME #3 (PHONE / E-MAIL)

PLAYER NAME #4 (PHONE / E-MAIL)

COMPANY NAME

PHONE

CONTACT NAME

COMPANY ADDRESS

**PAYMENT FORM**

Please charge my:  American Express  Visa  MasterCard

CARD NUMBER

CVW#

EXP DATE

CARDHOLDER NAME

SIGNATURE

**Check** (payable to the Black Hospitality Initiative)

Please return this portion with your check to the Black Hospitality Initiative, 701 Brickell Avenue, Suite 2700, Miami, FL 33131. Registration with a credit card may be faxed to 305.530.5859. For additional information, call 305.539.3086.

**AUCTION DONATION FORM**

DESCRIPTION OF DONATION

RETAIL VALUE OF DONATION

BLACKOUT DATES, CONDITIONS, ETC.

EXPIRATION DATE

CONTACT INFORMATION (PHONE / E-MAIL)

For more information, please visit [HOTChallenge.com](http://HOTChallenge.com)

Thank you for your generous support in contributing to the silent auction. Please fax to 305.530.5859 or email your completed form to Daina Leon at [Daina@GMCVB.com](mailto:Daina@GMCVB.com) Greater Miami Convention & Visitors Bureau, 701 Brickell Avenue, Suite 2700, Miami, FL 33131



# THE 30<sup>TH</sup> ANNUAL H.O.T. CHALLENGE GOLF TOURNAMENT

Friday, April 28, 2023 • 8 a.m. Shotgun Start  
Miami Beach Golf Club • 2301 Alton Road, Miami Beach, FL 33140

## SPONSORSHIP LEVELS

### PLATINUM / \$5,000 / 4 PLAYERS

- 1 Foursome, Cart, Greens Fees & Practice Balls
- Expo table on the Course and at the Luncheon (descriptions below)
- Your company name & logo displayed at the event
- Company name & Logo/Link to appear in:
  - ~ GMCVB website
  - ~ GMCVB "What's Happening" newsletter
- Souvenir photo for each player
- Goodie bag for each player
- Breakfast & Lunch Buffets
- Open bar
- Special Company recognition at the reception
- 4 T-signs with company logo on the course
- Option of including your company's promotional items in goodie bag given to all players
- Your advertising banner on the GMCVB website for 120 days
- Your advertising placement in the Miami Insider Email Newsletter (165,000 subscribers)

### GOLD / \$4,000 / 4 PLAYERS

- 1 Foursome, Cart, Greens Fees & Practice Balls
- Your company name displayed at the event
- Company name & Logo/Link to appear in:
  - ~ GMCVB website
  - ~ GMCVBs "What's Happening" newsletter
- Souvenir photo for each player
- Goodie bag for each player
- Breakfast & Lunch Buffets
- Open bar
- Special Company recognition at the reception
- 2 T-signs with company logo on the course
- Option of including your company's promotional items in goodie bag given to all players
- Your advertising banner on the GMCVB website for 90 days

### SILVER / \$3,000 / 4 PLAYERS

- 1 Foursome, Cart, Greens Fees & Practice Balls
- Your company name displayed at the event
- Company name & Logo/Link to appear in:
  - ~ GMCVB website
  - ~ GMCVB "What's Happening" newsletter
- Souvenir photo for each player
- Goodie bag for each player
- Breakfast & Lunch Buffets
- Open bar
- Special Company recognition at the reception
- 1 T-sign with company logo on the course
- Option of including your company's promotional items in goodie bag given to all players

### BRONZE / \$1,000 / 1 PLAYER

- 1 player, Cart, Greens Fees & Practice Balls
- Your company name displayed at the event
- Company name & Logo/Link to appear in:
  - ~ GMCVB website
  - ~ GMCVB "What's Happening" newsletter
- Souvenir photo for each player
- Goodie bag for each player
- Breakfast & Lunch Buffets
- Open bar
- Option of including your company's promotional items in goodie bag given to all players

### DELUXE EXPO: TABLES ON THE COURSE & LUNCHEON \$2,000 / 4 REPRESENTATIVES

- Expo table on the Course and at the Luncheon, attended by 2 of your company representatives
- Option of including your company's promotional items in goodie bag given to all players
- Includes skirted tables, 2 chairs
- Includes Breakfast & Lunch Buffets
- Open bar
- Your advertising banner on the GMCVB website for 30 days

### EXPO TABLE AT THE LUNCHEON OR ON THE COURSE \$1,200 / 2 REPRESENTATIVES

- Expo table at the Luncheon or on the Course, attended by 2 of your company representatives
- Option of including your company's promotional items in goodie bag given to all players
- Includes a skirted table, 2 chairs
- Includes Lunch Buffet
- Open bar